

## Cardinal Welfarism

## Welfarism

- Welfarist postulate: distribution of individual welfare across agents is only legitimate yardstick to compare states of the world
- In cardinal version individual welfare measured by an index of utility and comparisons of utilities between individuals is meaningful

## Welfarism

- The most basic concept of welfarism is efficiency-fitness (Pareto optimality)
- State  $y$  is Pareto superior to  $x$  if the move from  $x$  to  $y$  is by unanimous consent.
- A state  $x$  is *Pareto optimal* (efficient) if there is no feasible state  $y$  Pareto superior to  $x$
- The task of cardinal welfarism is to pick among the feasible utility profiles one of the Pareto optimal ones.

## Welfarism

- The task of the welfarist benevolent dictator is to compare normatively any two utility profiles  $[(u_i), (u_i')]$  and decide which one is best.
- Key idea is that the comparison should follow the rationality principles of individual decision-making: *completeness* and *transitivity*

## Welfarism

- The preference relation is called a *social welfare ordering*, and the definition and comparison of various swo's is the object of cardinal welfarism
- The two most prominent instances of swo's are the *classical utilitarian* and the *egalitarian* one.

## Welfarism

Classical utilit  $(u_i) \succeq (u'_i)$  iff  $\sum_i u_i \geq \sum_i u'_i$

Egalitarian  $(u_i) \succeq (u'_i)$  iff upon reordering  $(u_i^*)$  lex sup to  $(u'_i^*)$

The classical utilitarian expresses the sum fitness principle and the egalitarian expresses the compensation principles

## Welfarism

- We will focus on “micro” versions of welfarism, e.g., problem of locating a facility where utility measures distance from facility
- The context dictates the interpretation of utility, and in turn, influences the choice of the swo
- The ability to objectively measure and compare utilities can be more or less convincing (distance, vitamins vs. pleasure from eating cake, or observing art)

## Welfarism

- Microwelfarist viewpoint separates the allocation problem at stake from the rest of our agent's characteristics
  - Assumes my utility level measured independently of unconcerned agents
  - *Separability property* is the basis of the additive representation
- From this axiomatic analysis three paramount swo's emerge: classical utilitarianism, egalitarianism, Nash collective utility function

## Additive Collective Utility Function

- Two basic requirements of swo.
- Monotonicity:

$$\{u_i \geq v_i \forall i \in N \text{ and } u_i > v_i \text{ for some } i\} \Rightarrow u \succ v$$

- Symmetry: If  $u$  obtains from  $v$  by permuting the coordinates, then  $u \sim v$  where  $\succ$  is the strict component of  $\succeq$  and its  $\sim$  indifference relations.

## Additive Collective Utility Functions

- Most swo's of importance are represented by a *collective utility function*, namely a real-valued function  $W(u_1, \dots, u_n)$  with the utility profile for argument and the level of collective utility for value.
- Represents if  $u \succeq u'$  is logically equivalent to  $W(u) \geq W(u')$

## Additive Collective Utility Functions

- A key property of welfarist rationality is *independence of unconcerned agents*. It means that an agent who has no vested interest in the choice between  $u$  and  $u'$  because his utility is the same in both profiles, can be ignored.

$$(u_i |^j a) \succeq (u'_i |^j a) \Leftrightarrow (u_i |^j b) \succeq (u'_i |^j b) \forall u, u', j, a, b$$

## Additive Collective Utility Functions

- Theorem: the SWO is continuous and IUAs iff it is represented by an additive CUF, where  $g$  is an increasing and continuous function.

$$W(u) = \sum_i g(u_i)$$

## Additive Collective Utility Functions

- The *Pigou-Dalton transfer principle* (fairness property) expresses an aversion for “pure” inequality
- Say that  $u_1 < u_2$  at profile  $u$  and consider a transfer of utility from 2 to 1 where  $u_1', u_2'$  are the utilities after the transfer st:
- $u_1 < u_1', u_2' < u_2$  and  $u_1' + u_2' = u_1 + u_2$
- The P-D transfer principle requires that swo increases in a move reducing inequality between agents {for additive  $g(u_1) + g(u_2) \leq g(u_1') + g(u_2')$  which is equivalent to *concavity* of  $g$ }

## Additive Collective Utility Functions

- An invariance property: *independence of common scale* (ICS) requires us to restrict attention to positive utilities, and states that a simultaneous rescaling of every individual utility function does not affect the underlying swo.

$$u \succeq u' \Leftrightarrow \lambda u \succeq \lambda u'$$

## Additive Collective Utility Functions

- For an additive cuf the ICS property holds true for a very specific family of power functions.
  - $g(z) = z^p$  for a positive  $p$
  - $g(z) = \log(z)$
  - $g(z) = -z^{-q}$  for a positive  $q$

## Additive Collective Utility Functions

- The corresponding cuf  $W$  take the form

$$W_p(u) = \sum_i u_i^p, \text{ with } p > 0 \text{ and fixed (PD, } p \leq 1)$$

$$W_o(u) = \sum_i \log u_i \quad (\text{or } W_N(u) = \prod_i u_i)$$

$$W^q(u) = -\sum_i \frac{1}{u_i^q}, \text{ with } q > 0 \text{ and fixed}$$

## Comparing Classical Utilitarianism, Nash, and Leximin

- The central tension between classical utilitarian and egalitarian welfarist objectives is that in the former the welfare of a single agent may be sacrificed for the sake of improving total welfare (the slavery of the talented) while in the latter large amounts of joint welfare may be forfeited in order to improve the lot of the worst of individual
- Examples follow:

## Egalitarianism and the Leximin Social Welfare Ordering

- We focus on the welfarist formulation of the compensation principle as the equalization of individual utilities
- Example 3.1 Pure Lifeboat Problem** suppose five agents labelled {1,2,3,4,5} and feasible subsets (less dramatic software program, background music with 6 programs to choose from):
  - {1,2} {1,3} {1,4} {2,3,5} {3,4,5} {2,4,5}
  - All outcomes Pareto optimal
  - Suppose utility of staying on boat is 10, swimming 1
  - Utilitarian and egalitarian arbitrator make same choice
  - Subsets of 3 equally good but better than subsets of 2 utilitarian  $30 > 20$ , lexicographic (1,1,10,10,10) preferred to (1,1,1,10,10)

### Example 3.1 Pure Lifeboat Problem (different utilities)

Now assume individual utilities vary across individuals, e.g., tastes for radio programs

| Agent     | 1  | 2 | 3 | 4 | 5 |
|-----------|----|---|---|---|---|
| Utility g | 10 | 6 | 6 | 5 | 3 |
| Utility b | 0  | 1 | 1 | 1 | 0 |

Utilitarian calculus: (note numbers different from text)

- {1,2}=18, {1,3}=18, {1,4} =16, {2,3,5}=16, {3,4,5}=15, {2,4,5}=15  
 $\Rightarrow \{1,2\} \sim \{1,3\} > \{1,4\} > \{2,3,5\} > \{3,4,5\} \sim \{2,4,5\}$

19

### Example 3.1 Pure Lifeboat Problem (different utilities)

The egalitarian arbitrator, by contrast, prefers any three-person subset over any two person one; his ranking follows:

|           |   |           |      |         |         |                  |
|-----------|---|-----------|------|---------|---------|------------------|
| {2, 4, 5} | ~ | {2, 3, 5} | with | utility | profile | (0, 1, 3, 6, 6)  |
|           |   | {3, 4, 5} | with | utility | profile | (0, 1, 3, 5, 6)  |
|           |   | {1, 3}    | with | utility | profile | (0, 1, 1, 6, 10) |
|           |   | {1, 4}    | with | utility | profile | (0, 1, 1, 5, 10) |

| Agent     | 1  | 2 | 3 | 4 | 5 |
|-----------|----|---|---|---|---|
| Utility g | 10 | 6 | 6 | 5 | 3 |
| Utility b | 0  | 1 | 1 | 1 | 0 |

20

## Leximin swo

- Also called egalitarian swo and sometimes “practical egalitarianism”
- Given two feasible utility profiles  $u$  and  $u'$  we arrange them first in increasing order, from the lowest to highest utility, and denote the new profiles  $u^*$  and  $u'^*$ :

$$u_1^* \leq u_2^* \leq \dots \leq u_n^* \text{ and } u_1'^* \leq u_2'^* \leq \dots \leq u_n'^*$$

## Leximin swo

- The leximin swo compares  $u^*$  and  $u'^*$  lexicographically

$$u_1 \succ u_1' \text{ holds if } u_1^* \succ u_1'^*$$

$$\text{If } u_1 = u_1' \text{ compare } u_2, u_2'$$

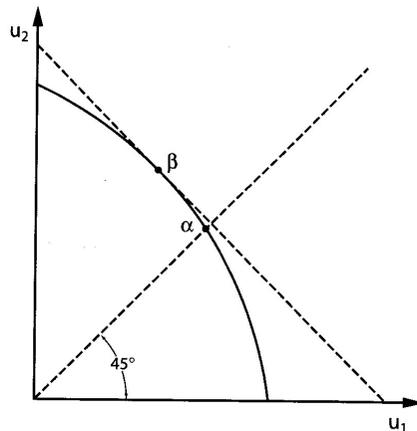
- This ordering cannot be represented by any

cuf.  $W_e(u) = \min_i u_i$

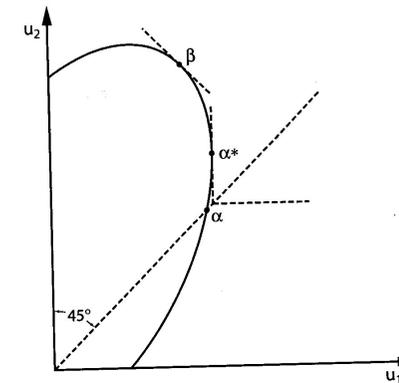
$$u \succeq u' \Rightarrow W_e(u) \geq W_e(u')$$

- But not converse

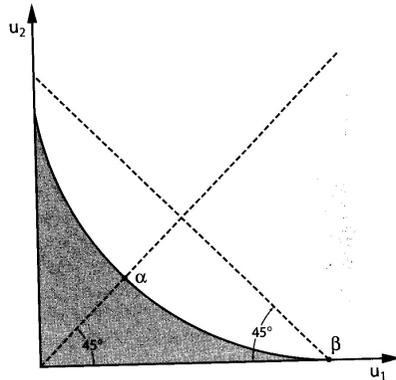
## No Equality/Efficiency Trade-off



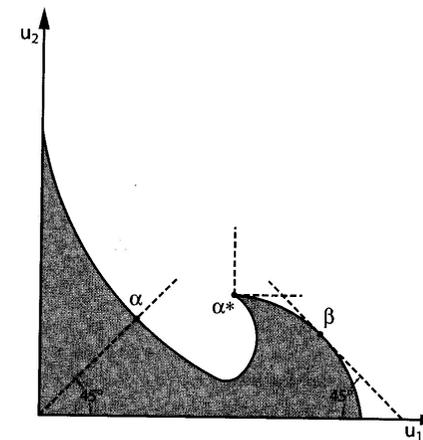
## Equality/Efficiency Trade-off



## No equality/efficiency trade-off



## Equality/efficiency trade-off



## Leximin

- The leximin ordering is preserved under a common arbitrary (nonlinear) rescaling of the utilities. Thus the comparison of  $u$  versus  $u'$  is the same as that of  $v=(u)^2$  versus  $v'=(u')^2$ , or of  $(e^{u_i+\text{Sqrt}[u_i]})$  versus  $(e^{u_i'+\text{Sqrt}[u_i']})$ , etc.
- This property is called *independence of the common utility pace*
- Leximin is not the only sww icup, but it is the only one that also respects the Pigou-Dalton transfer principle.

## Example: Location of a facility

- A desirable facility must be located somewhere in the interval  $[0, 1]$ , representing a “linear” city
- Each agent lives at a specific location  $x_i$  in  $[0, 1]$ ; if the facility is located at  $y$ , agent  $i$ 's disutility is the distance  $|y-x_i|$ .
- The agents are spread arbitrarily along interval  $[0, 1]$  and the problem is to find a fair compromise location

## Example: Location of a facility

- The unique egalitarian optimum is the *midpoint* of the range of our agents.
- Classical utilitarianism chooses the *median* of the distribution of agents, namely the point  $y_u$  st at most half of the agents live strictly to the left of  $y_u$  and at most half of them strictly to the right
- The interpretation of the facility has much to do with the choice between the two solutions
  - Information booth, swimming pool => clas. util
  - Post office, police station (basic needs) => egal

## Example: Location of a facility

- The Nash collective utility function is not easy to use in this example because the natural zero of individual utilities is when the facility is located precisely where the agent in question lives, say  $x_i$ ; then we set  $u_i(y) = -|y - x_i|$  if the facility is located at  $y$ .
- The Nash utility is not defined when some utilities are negative; therefore we must adjust the zero of each agent.
- The choice of one or another normalization will affect the optimal location for the Nash collective utility.

## Example: Location of a facility

- The great advantage of the classical utilitarian utility is to be *independent of individual zeros of utilities*
- If we replace utility  $u_i = -|y - x_i|$  by  $u_{1i}$  or  $u_{2i}$  for any number of agents, the optimal utilitarian location remains the median of the distribution and the preference ranking between any two locations does not change
- This *independence* property uniquely characterizes the classical utilitarian among all cufs.

$$u_{1i}(y) = 1 - |y - x_i|$$

$$u_{2i}(y) = x_i - |y - x_i| \quad \text{if } x_i \geq 1/2$$

$$u_{2j}(y) = 1 - x_j - |y - x_j| \quad \text{if } x_j \leq 1/2$$

## Example 3.6a Time-Sharing

- $n$  agents work in a common space (gym) where the radio must be turned on one of five available stations
- As their tastes differ greatly they ask the manager to share the time fairly between the five stations
- Each agent likes some stations and dislikes some; if we set her utility at 0 or 1 for a station she dislikes or likes we have a pure lifeboat problem
- The difference is that we allow mixing of timeshares  $x_k$  ( $k=1, \dots, 5$ ) st  $x_1 + \dots + x_5 = 1$

## Example 3.6a Time-Sharing

- Classical utilitarian chooses “tyranny of the majority”: station with largest support played all the time
- Egalitarian manager exactly opposite: pays no attention to size of support and plays each station 1/5th of the time (provided each station has at least one fan)
- Nash collective utility picks an appealing compromise between the two extremist solutions:

33

## Example 3.6a Time-Sharing

- The relative size of  $n_k$  matter and everyone is guaranteed some share of her favourite station

$$\max_{x_k} L = \sum n_k \ln x_k + \lambda(1 - \sum x_k)$$

$$\Rightarrow x_k = \frac{n_k}{n}$$

34

## Example 3.6b Time-Sharing

Five agents share a radio and the preferences of 3 of them are somewhat flexible in the sense that they like two of the five stations according to the following pattern

|   | A | B | C | D | E |
|---|---|---|---|---|---|
| 1 | 1 | 0 | 0 | 0 | 0 |
| 2 | 0 | 1 | 0 | 0 | 0 |
| 3 | 0 | 0 | 1 | 1 | 0 |
| 4 | 0 | 0 | 0 | 1 | 1 |
| 5 | 0 | 0 | 1 | 0 | 1 |

## Example 3.6b Time-Sharing

- Utilitarian manager shares the time between the three stations c, d, and e but never plays stations a and b

|   | A | B | C | D | E |
|---|---|---|---|---|---|
| 1 | 1 | 0 | 0 | 0 | 0 |
| 2 | 0 | 1 | 0 | 0 | 0 |
| 3 | 0 | 0 | 1 | 1 | 0 |
| 4 | 0 | 0 | 0 | 1 | 1 |
| 5 | 0 | 0 | 1 | 0 | 1 |

36

## Example 3.6b Time-Sharing

$$x_a = x_b = 2/7, \quad x_c = x_d = x_e = 1/7$$

Egalitarian: Everyone listens to the program she enjoys 28.6% of the time

Note how we get this solution. Individuals 3,4,5 get enjoyment from two programs played  $x$  of the time so individuals 1,2 require  $2x$  to achieve equal enjoyment so:

$$2x + 2x + x + x + x = 1$$

37

## Example 3.6b Time-Sharing

- The utilitarian solution seems too hard on agents 1 and 2 but the egalitarian too soft (3,4,5 should be somewhat rewarded for their flexibility)
- Nash cuf recommends a sensible compromise between utilitarianism and egalitarianism: it plays each station with equal probability of  $1/5$
- a and b play symmetrical role hence are allocated same time share  $x$ , while c,d,e same share  $y$

$$\max x^2(2y)^3 \quad s.t. \quad x, y \geq 0, 2x + 3y = 1$$

$$\text{solution } x^* = y^* = 1/5$$

38

## Independence of individual scales of utilities

- Consider variant of Example 3.6a with individual utilities for listening to the right kind of music differing across agents ( $u_i$  if  $k$  is on and 0 otherwise)
- Both utilitarian and egalitarian cufs pay a great deal of attention to relative intensities of these utilities
  - Egalitarian arbitrator allocates time share proportional to smallest utilities among fans of station  $k$
  - Classical U broadcasts stations with most vocal supporters (highest utility)
  - Nash U is IISU so intensity of preferences has no effect

39

## Example 3.6a (variant)

- The Nash utility function is *independent of individual scale of utilities* (uniquely characterized among all cufs)

$$\begin{aligned} W_N &= \sum_{k=1}^5 \sum_{i \in N_k} \log(u_i \cdot x_k) \\ &= \left( \sum_i \log u_i \right) + \sum_{k=1}^t n_k \log x_k \end{aligned}$$

## Bargaining Compromise

- Bargaining compromise places bounds on individual utilities that depend on *physical* outcomes of the allocation problem (thus moves a step away from strict welfarism)
- The choice of the zero and/or the scale of individual utilities is crucial whenever a SWO picks the solution (exception is class u. that is ind of zeros, Nash ind of utility scales)
- The bargaining version of welfarism incorporates an objective definition of the zero of individual utilities (which corresponds to the worst outcome from the point of view of the agent).
- The bargaining approach then applies the scale invariant solution to the zero normalized problem, which in turn ensures that the solution is independent of both individual zeros and scales of utilities (Nash and Kalai-Smorodinsky two prominent methods)

## Example 3.11

- Two companies (Ann, Bob) selling related yet different products and share retail outlet
- Can set up outlet in three different modes denoted a,b,c that bring following volumes of sales (000s \$)

|     | A  | B   | C   |
|-----|----|-----|-----|
| Ann | 60 | 50  | 30  |
| Bob | 80 | 110 | 150 |

## Example 3.11

- Only interested in maximising volume of sales (not same as profits) and transfers not allowed
- Only tool for compromise is time-sharing among three modes: over years season they can mix them in arbitrary proportions st  $x+y+z=1$

|     | A  | B   | C   |
|-----|----|-----|-----|
| Ann | 60 | 50  | 30  |
| Bob | 80 | 110 | 150 |

## Example 3.11

- Applying welfarist solutions to raw utilities makes little sense, e.g., egalitarian would pick outcome where Ann's u is highest but the fact that her business yields smaller volumes of sales should not matter
- Issue is to find a compromise between three feasible outcomes over which agents have opposite preferences

|     | A  | B   | C   |
|-----|----|-----|-----|
| Ann | 60 | 50  | 30  |
| Bob | 80 | 110 | 150 |

### Example 3.11

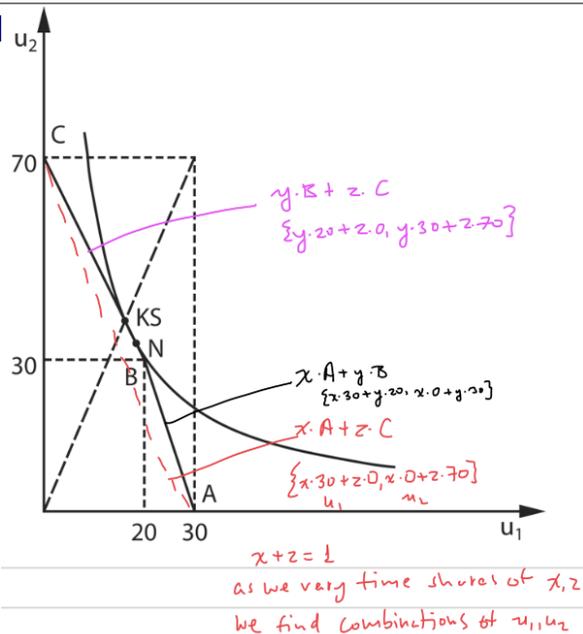
- Total u in class util is similarly irrelevant
- Need to find a fair compromise that depends neither on scale nor on the zero of both individuals
- For minimal u of either player we pick the lowest feasible volume of sales: 30K for Ann and 80K for Bob. This yields...

|     |    |    |    |
|-----|----|----|----|
|     | A  | B  | C  |
| Ann | 30 | 20 | 0  |
| Bob | 0  | 30 | 70 |

### Example 3.11

- The idea of random ordering suggests letting Ann and Bob each have their way 50% of the time  $x=z=1/2$  that would lead to a normalized utility vector of (15,35)
- However,  $y'=0.8, z'=2$  yields (16,38) hence Pareto superior

|             |    |    |    |
|-------------|----|----|----|
|             | A  | B  | C  |
| Ann         | 30 | 20 | 0  |
| Bob         | 0  | 30 | 70 |
| Time shares | x  | y  | z  |



### Example 3.11

Nash Eq. (8)  $\max \log(30x + 20y) + \log(30y + 70z)$   
*under*  $x + y + z = 1, x, y, z \geq 0$

Kalai-Smorodinsky Eq. (9)  $\frac{30x + 20y}{30} = \frac{30y + 70z}{70}$   
*under*  $x + y + z = 1, x, y, z \geq 0$

The KS solution equalizes the relative gains (fraction of maximal feasible gains) of all agents

## Example 3.11

In this case since the feasibility set is a kinked line we know it will be either on segment CB or segment BA. Need to check where highest utility achieved. In this case it turns out to be on segment CB ( $x=0$  and  $z=1-y$ )

Nash solution:

$$\begin{aligned} \max & \ln(20y) + \ln(30y + 70(1-y)) \\ = \max & \ln(20) + \log y + \ln(70 - 40y) \end{aligned}$$

$$\frac{\partial}{\partial y} : \frac{1}{y} - \frac{40}{70 - 40y} = 0 \Rightarrow 40y = 70 - 40y \Rightarrow y = 7/8$$

49

## Example 3.11 K-S solution:

$$\frac{30x + 20y}{30} = \frac{30y + 70z}{70} \quad st \quad x + y + z = 1$$

$$AB : z = 0 \Rightarrow y = 1 - x$$

$$\frac{10x + 20}{30} = \frac{30 - 30x}{70} \Rightarrow x = -\frac{5}{16}$$

Can't have negative so KS must lie on BC

$$BC : x = 0 \Rightarrow z = 1 - y$$

$$\frac{20y}{30} = \frac{70 - 40y}{70} \Rightarrow y = \frac{21}{26}$$

50

## Example 3.11

- Nash sol:  $y=7/8, z=1/8 \Rightarrow u_1=17.5, u_2=35$
- KS sol:  $y=21/26, z=5/26 \Rightarrow u_1=16.1, u_2=37.7$
- Note that both solutions are superior to the random dictator outcome  $a/2+c/2$  (with associated utilities 15,35). This is a general property of our two bargaining solutions.

