

Prerequisites

**Almost essential**

Firm: Optimisation

**Useful, but optional**

Firm: Demand and Supply

# The Multi-Output Firm

**MICROECONOMICS**

*Principles and Analysis*

Frank Cowell

# Introduction

- This presentation focuses on analysis of firm producing more than one good
  - modelling issues
  - production function
  - profit maximisation
- For the single-output firm, some things are obvious:
  - the direction of production
  - returns to scale
  - marginal products
- But what of multi-product processes?
- Some rethinking required...?
  - nature of inputs and outputs?
  - tradeoffs between outputs?
  - counterpart to cost function?

# Overview...

*A fundamental  
concept*

The Multi-Output  
Firm

Net outputs

Production  
possibilities

Profit  
maximisation

# Multi-product firm: issues

- “Direction” of production
  - Need a more general notation
- Ambiguity of some commodities
  - Is paper an input or an output?
- Aggregation over processes
  - How do we add firm 1’s inputs and firm 2’s outputs?

# Net output

- Net output, written as  $q_i$ ,
  - if **positive** denotes the amount of good  $i$  produced as output
  - if **negative** denotes the amount of good  $i$  used up as output
- Key concept
  - treat outputs and inputs symmetrically
  - offers a representation that is consistent
- Provides consistency
  - in aggregation
  - in “direction” of production



# Approaches to outputs and inputs

NET OUTPUTS	OUTPUT	INPUTS
$q_1$		$z_1$
$q_2$		$z_2$
...		...
$q_{n-1}$		$z_m$
$q_n$	$q$	

- A standard “accounting” approach
- An approach using “net outputs”
- How the two are related
- A simple sign convention

$$\begin{bmatrix} q_1 \\ q_2 \\ \dots \\ q_{n-1} \\ q_n \end{bmatrix} = \begin{bmatrix} -z_1 \\ -z_2 \\ \dots \\ -z_m \\ +q \end{bmatrix}$$

Outputs:	+	net additions to the stock of a good
Inputs:	-	reductions in the stock of a good

# Aggregation

- Consider an industry with two firms
  - Let  $q_i^f$  be net output for firm  $f$  of good  $i$ ,  $f=1,2$
  - Let  $q_i$  be net output for whole industry of good  $i$
- How is total related to quantities for individual firms?
  - Just add up
  - $q_i = q_i^1 + q_i^2$
- Example 1: both firms produce  $i$  as output
  - $q_i^1 = 100, q_i^2 = 100$
  - $q_i = 200$
- Example 2: both firms use  $i$  as input
  - $q_i^1 = -100, q_i^2 = -100$
  - $q_i = -200$
- Example 3: firm 1 produces  $i$  that is used by firm 2 as input
  - $q_i^1 = 100, q_i^2 = -100$
  - $q_i = 0$

# Net output: summary

- Sign convention is common sense
- If  $i$  is an output...
  - addition to overall supply of  $i$
  - so sign is positive
- If  $i$  is an inputs
  - net reduction in overall supply of  $i$
  - so sign is negative
- If  $i$  is a pure intermediate good
  - no change in overall supply of  $i$
  - so assign it a zero in aggregate



# Overview...

*A production function with many outputs, many inputs...*

The Multi-Output Firm

Net outputs

Production possibilities

Profit maximisation

# Rewriting the production function...

- Reconsider single-output firm example given earlier
  - goods  $1, \dots, m$  are inputs
  - good  $m+1$  is output
  - $n = m + 1$
- Conventional way of writing feasibility condition:
  - $q \leq \phi(z_1, z_2, \dots, z_m)$
  - where  $\phi$  is the production function
- Express this in net-output notation and rearrange:
  - $q_n \leq \phi(-q_1, -q_2, \dots, -q_{n-1})$
  - $q_n - \phi(-q_1, -q_2, \dots, -q_{n-1}) \leq 0$
- Rewrite this relationship as
  - $\Phi(q_1, q_2, \dots, q_{n-1}, q_n) \leq 0$
  - where  $\Phi$  is the implicit production function
- Properties of  $\Phi$  are implied by those of  $\phi$ ...

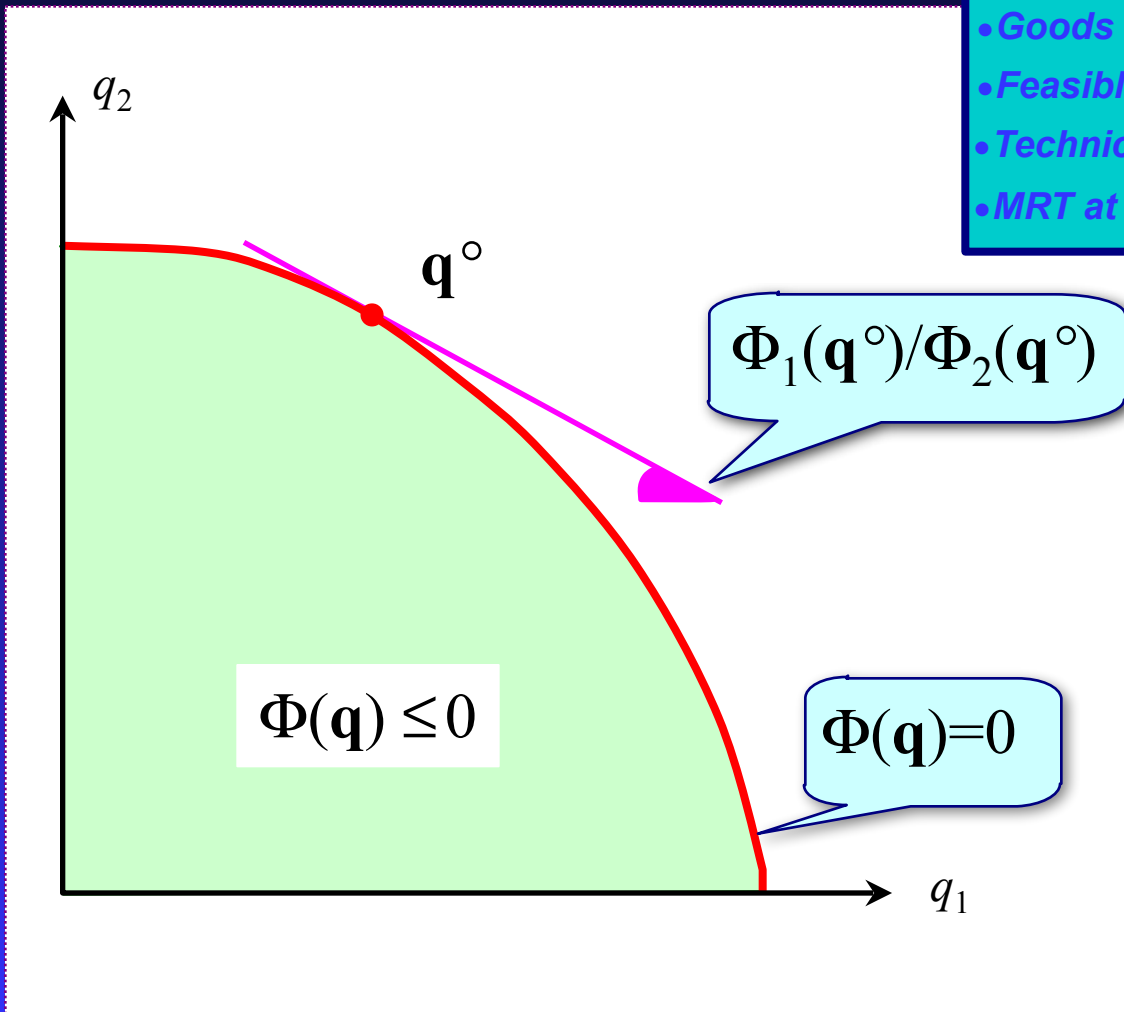
# The production function $\Phi$

- Recall equivalence for single output firm:
  - $q_n - \phi(-q_1, -q_2, \dots, -q_{n-1}) \leq 0$
  - $\Phi(q_1, q_2, \dots, q_{n-1}, q_n) \leq 0$
- So, for this case:
  - $\Phi$  is increasing in  $q_1, q_2, \dots, q_n$
  - if  $\phi$  is homogeneous of degree 1,  $\Phi$  is homogeneous of degree 0
  - if  $\phi$  is differentiable so is  $\Phi$
  - for any  $i, j = 1, 2, \dots, n-1$   $\text{MRTS}_{ij} = \Phi_j(\mathbf{q})/\Phi_i(\mathbf{q})$
- It makes sense to generalise these...

# The production function $\Phi$ (more)

- For a vector  $\mathbf{q}$  of net outputs
  - $\mathbf{q}$  is feasible if  $\Phi(\mathbf{q}) \leq 0$
  - $\mathbf{q}$  is technically efficient if  $\Phi(\mathbf{q}) = 0$
  - $\mathbf{q}$  is infeasible if  $\Phi(\mathbf{q}) > 0$
- For all feasible  $\mathbf{q}$ :
  - $\Phi(\mathbf{q})$  is increasing in  $q_1, q_2, \dots, q_n$
  - if there is CRTS then  $\Phi$  is homogeneous of degree 0
  - if  $\phi$  is differentiable so is  $\Phi$
  - for any two inputs  $i, j$ ,  $MRTS_{ij} = \Phi_j(\mathbf{q})/\Phi_i(\mathbf{q})$
  - for any two outputs  $i, j$ , the marginal rate of transformation of  $i$  into  $j$  is  $MRT_{ij} = \Phi_j(\mathbf{q})/\Phi_i(\mathbf{q})$
- Illustrate the last concept using the *transformation curve*...

# Firm's transformation curve

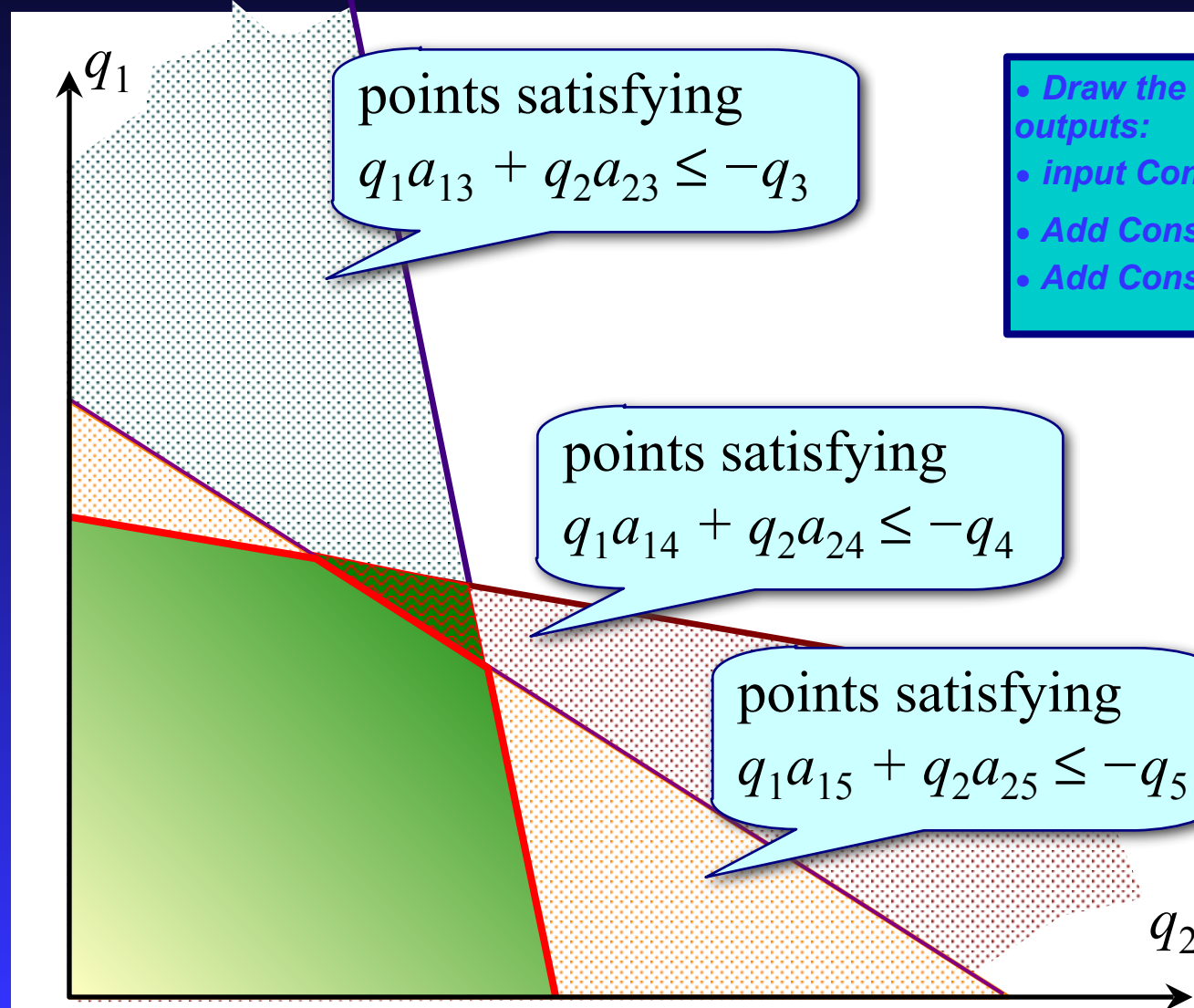


- Goods 1 and 2 are outputs
- Feasible outputs
- Technically efficient outputs
- MRT at  $\mathbf{q}^\circ$

# An example with five goods

- Goods 1 and 2 are outputs
- Goods 3, 4, 5 are inputs
- A linear technology
  - fixed proportions of each input needed for the production of each output:
  - $q_1 a_{1i} + q_2 a_{2i} \leq -q_i$
  - where  $a_{ji}$  is a constant  $i = 3,4,5, j = 1,2$
  - given the sign convention  $-q_i > 0$
- Take the case where inputs are fixed at some arbitrary values...

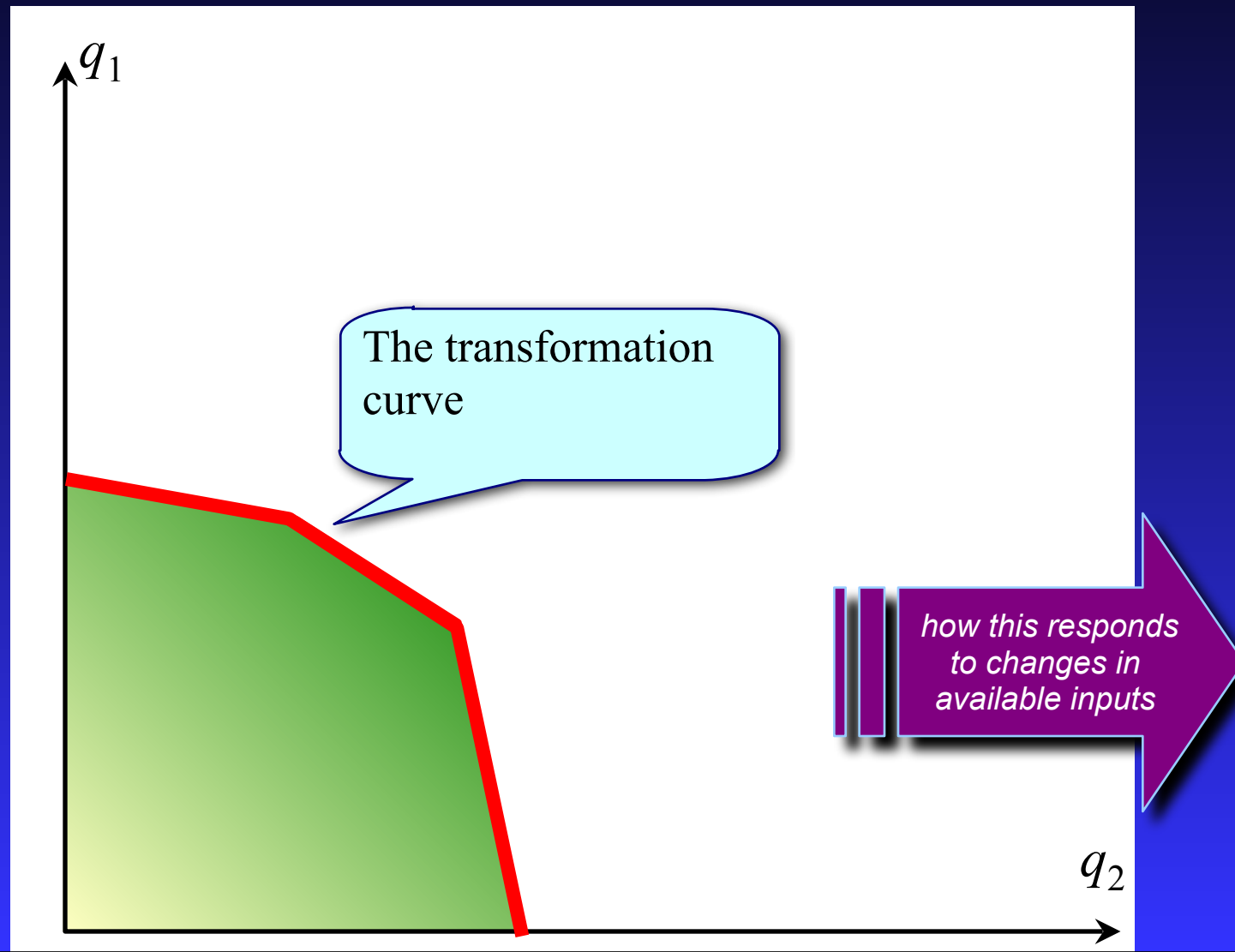
# The three input constraints



- Draw the feasible set for the two outputs:
- input Constraint 3
- Add Constraint 4
- Add Constraint 5

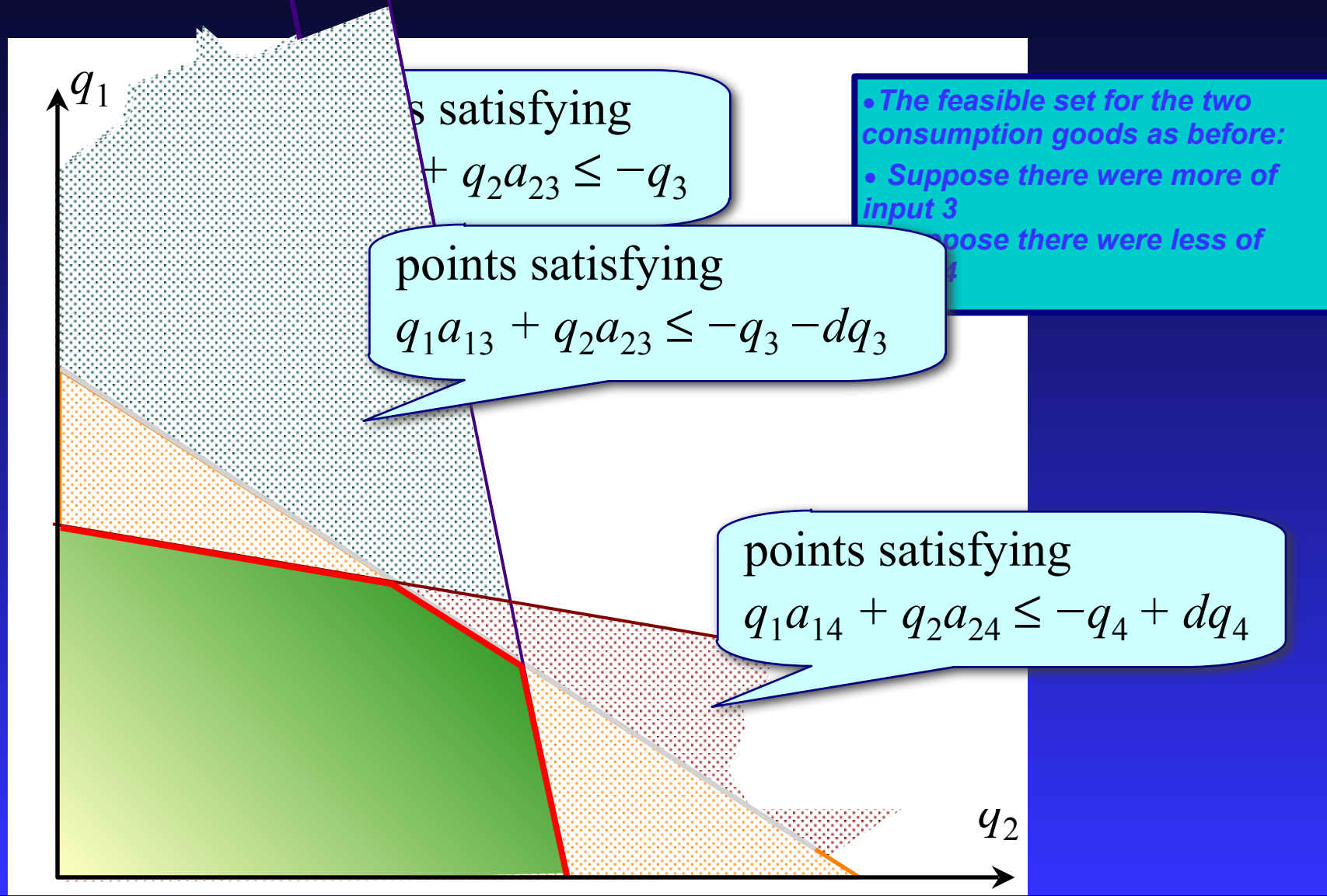
- Intersection is the feasible set for the two outputs

# The resulting feasible set





# Changing quantities of inputs



# Overview...

*Integrated  
approach to  
optimisation*

The Multi-Output  
Firm

Net outputs

Production  
possibilities

Profit  
maximisation

# Profits

- The basic concept is (of course) the same
  - Revenue – Costs
- But we use the concept of net output
  - this simplifies the expression
  - exploits symmetry of inputs and outputs
- Consider an “accounting” presentation...

# Accounting with net outputs

- Suppose goods  $1, \dots, m$  are inputs and goods  $m+1$  to  $n$  are outputs

- Cost of inputs (goods  $1, \dots, m$ )
- Revenue from outputs (goods  $m+1, \dots, n$ )
- Subtract cost from revenue to get profits

$$\sum_{i=m+1}^n p_i q_i$$

**Revenue**

$$- \sum_{i=1}^m p_i [-q_i]$$

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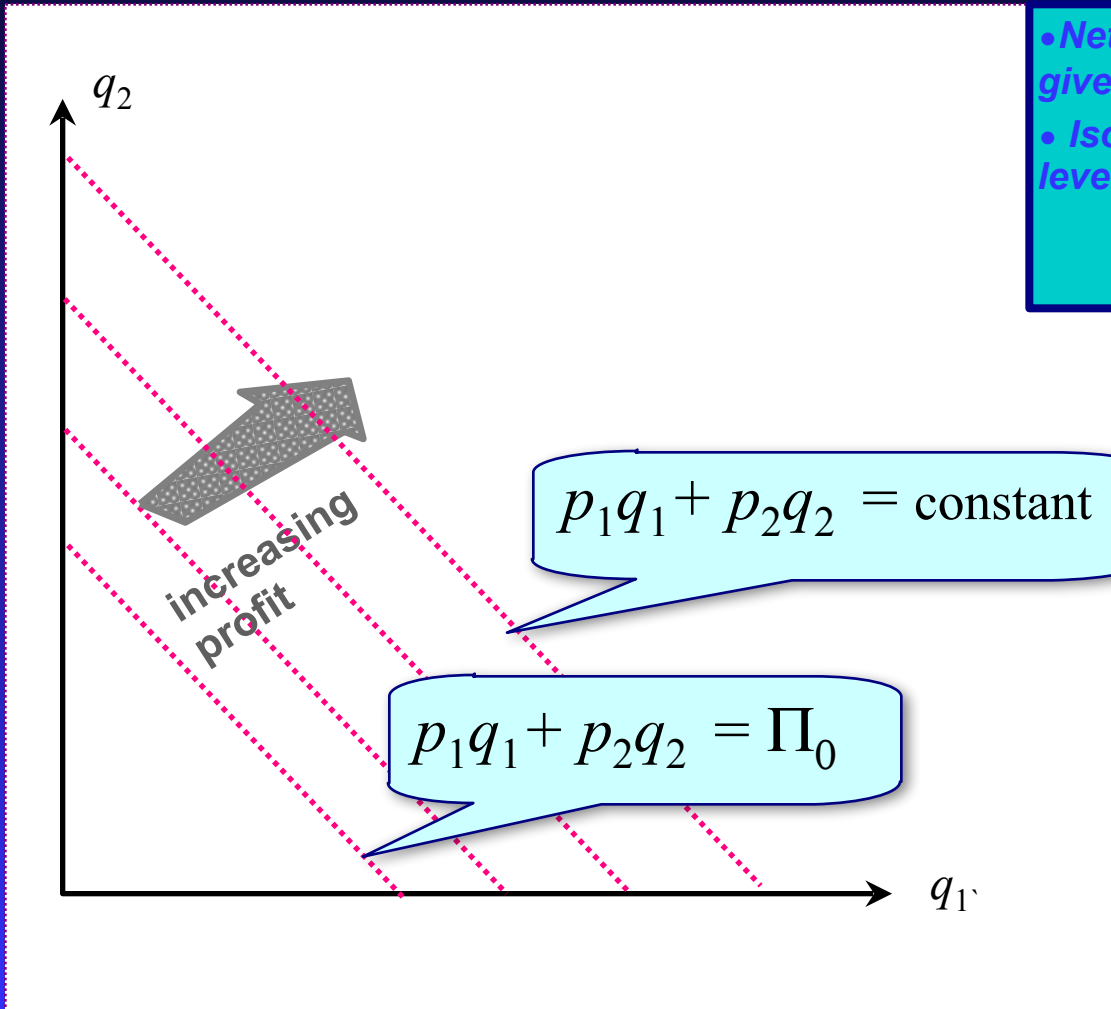
**Costs**

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$$\sum_{i=1}^n p_i q_i$$

**= Profits**

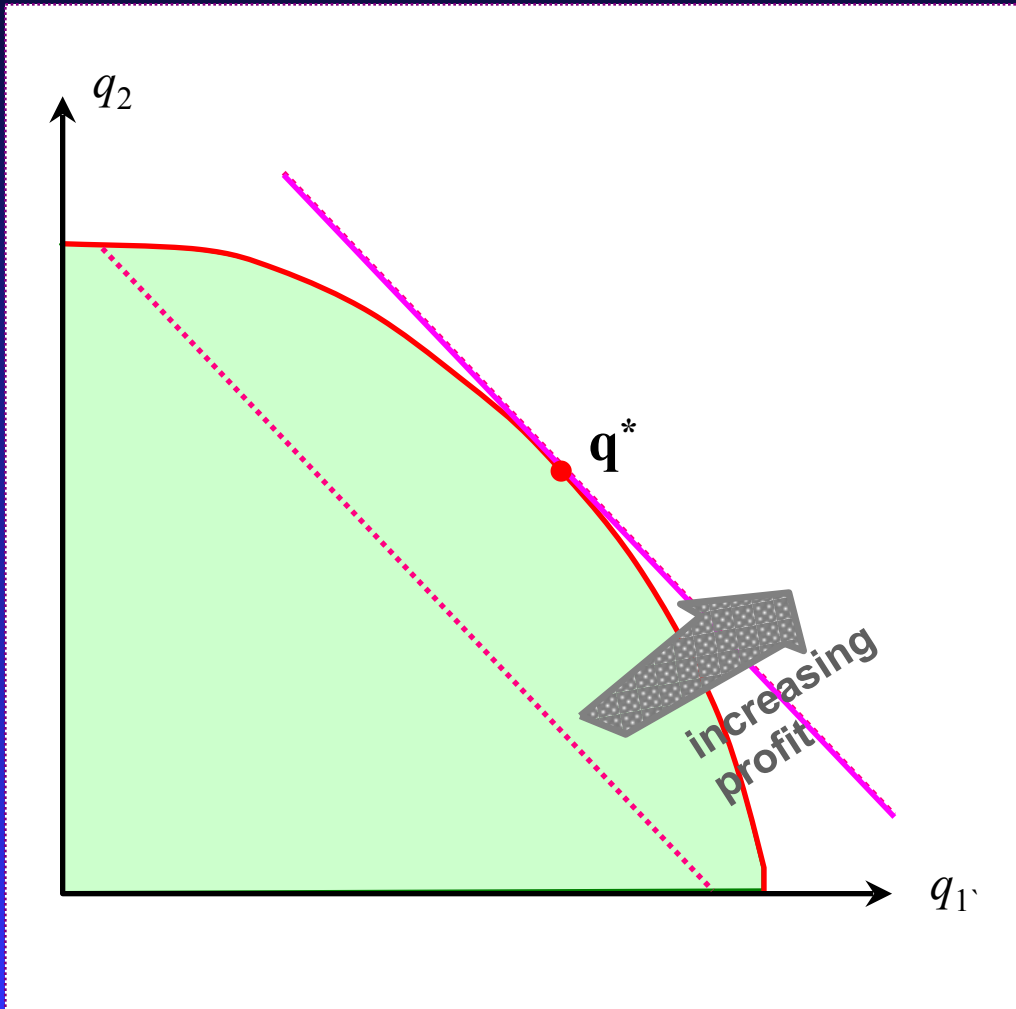
# Iso-profit lines...



- Net-output vectors yielding a given  $\Pi_0$ .
- Iso-profit lines for higher profit levels.

use this to represent profit-maximisation

# Profit maximisation: multi-product firm (1)



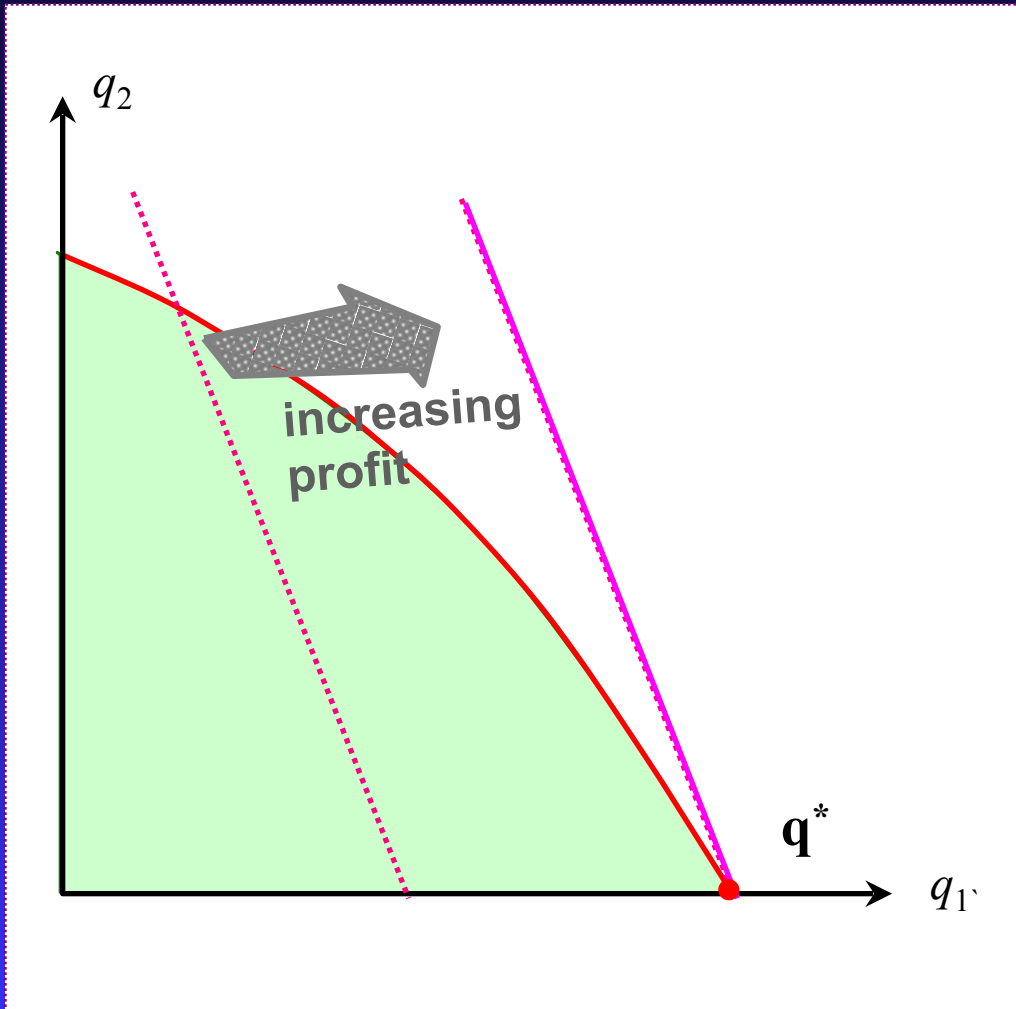
- Feasible outputs
- Isoprofit line
- Maximise profits
- Profit-maximising output
- MRTS at profit-maximising output

• Here  $q_1^* > 0$   
and  $q_2^* > 0$

•  $q^*$  is  
technically  
efficient

• Slope at  $q^*$   
equals price  
ratio

# Profit maximisation: multi-product firm (2)



- Feasible outputs
- Isoprofit line
- Maximise profits
- Profit-maximising output
- MRTS at profit-maximising output

• Here  $q_1^* > 0$   
but  $q_2^* = 0$

•  $q^*$  is  
technically  
efficient

• Slope at  $q^* \leq$   
price ratio

# Maximising profits

- Problem is to choose  $\mathbf{q}$  so as to maximise

$$\sum_{i=1}^n p_i q_i \quad \text{subject to} \quad \Phi(\mathbf{q}) \leq 0$$

- Lagrangean is

$$\sum_{i=1}^n p_i q_i - \lambda \Phi(\mathbf{q})$$

- FOC for an interior maximum is

- $p_i - \lambda \Phi_i(\mathbf{q}) = 0$



# Maximised profits

- Introduce the *profit function*
  - the solution function for the profit maximisation problem

$$\Pi(\mathbf{p}) = \max_{\{\Phi(\mathbf{q}) \leq 0\}} \sum_{i=1}^n p_i q_i = \sum_{i=1}^n p_i q_i^*$$

- Works like other solution functions:
  - non-decreasing
  - homogeneous of degree 1
  - continuous
  - convex
- Take derivative with respect to  $p_i$  :
  - $\Pi_i(\mathbf{p}) = q_i^*$
  - write  $q_i^*$  as net supply function
  - $q_i^* = q_i(\mathbf{p})$

# Summary

- Three key concepts
- Net output
  - simplifies analysis
  - key to modelling multi-output firm
  - easy to rewrite production function in terms of net outputs
- Transformation curve
  - summarises tradeoffs between outputs
- Profit function
  - counterpart of cost function