#### MICROECONOMICS

**Principles and Analysis** 

## **THE MULTI-OUTPUT FIRM**

## INTRODUCTION

- This presentation focuses on analysis of firm producing more than one good
  - + modelling issues
  - + production function
  - + profit maximisation
- × For the single-output firm, some things are obvious:
  - + the direction of production
  - + returns to scale
  - + marginal products
- But what of multi-product processes?
- Some rethinking required...?
  - + nature of inputs and outputs?
  - + tradeoffs between outputs?
  - + counterpart to cost function?

OVERVIEW	The Multi-Output Firm
A fundamental concept	Net outputs         Production         possibilities
	Profit maximisation

#### **MULTI-PRODUCT FIRM: ISSUES**

\* "Direction" of production
+ Need a more general notation
\* Ambiguity of some commodities
+ Is paper an input or an output?
\* Aggregation over processes
+ How do we add firm 1's inputs and firm 2's outputs?

## **NET OUTPUT**

- × Net output, written as  $q_i$ ,
  - + if positive denotes the amount of good *i* produced as output
  - + if negative denotes the amount of good *i* used up as output
- × Key concept
  - + treat outputs and inputs symmetrically
  - + offers a representation that is consistent
- × Provides consistency
  - + in aggregation
  - + in "direction" of production

#### **APPROACHES TO OUTPUTS AND INPUTS**



A standard "accounting" approach
An approach using "net outputs"
How the two are related
A simple sign convention

Outputs:	+	net additions to the stock of a good
Inputs:	_	reductions in the stock of a good

#### AGGREGATION

- Consider an industry with two firms
  - + Let  $q_i^f$  be net output for firm f of good i, f = 1,2
  - + Let q<sub>i</sub> be net output for whole industry of good i
- How is total related to quantities for individual firms?
  - + Just add up

+ 
$$q_i = q_i^1 + q_i^2$$

**×** Example 1: both firms produce *i* as output

+ 
$$q_i^1$$
 = 100,  $q_i^2$  = 100

- +  $q_i = 200$
- × Example 2: both firms use *i* as input

+ 
$$q_i^1 = -100, q_i^2 = -100$$

- +  $q_i = -200$
- **x** Example 3: firm 1 produces *i* that is used by firm 2 as input +  $q_i^1 = 100, q_i^2 = -100$

$$+ q_i = 0$$

## **NET OUTPUT: SUMMARY**

- × Sign convention is common sense
- × If *i* is an output...
  - + addition to overall supply of *i*
  - + so sign is positive
- × If *i* is an inputs
  - + net reduction in overall supply of *i*
  - + so sign is negative
- × If *i* is a pure intermediate good
  - + no change in overall supply of *i*
  - + so assign it a zero in aggregate

OVERVIEW	The Multi-Output Firm
A production function with many outputs, many inputs	Net outputs Production possibilities
	Profit maximisation

# **REWRITING THE PRODUCTION FUNCTION...**

- × Reconsider single-output firm example given earlier
  - + goods 1,...,*m* are inputs
  - + good *m*+1 is output
  - + n = m + 1
- Conventional way of writing feasibility condition:
  - +  $q \leq \phi(z_1, z_2, ..., z_m)$
  - + where  $\phi$  is the production function
- Express this in net-output notation and rearrange:
  - +  $q_n \leq \phi(-q_1, -q_2, ..., -q_{n-1})$
  - +  $q_n \phi(-q_1, -q_2, ..., -q_{n-1}) \le 0$
- Rewrite this relationship as
  - +  $\Phi(q_1, q_2, ..., q_{n-1}, q_n) \leq 0$
  - + where  $\Phi$  is the implicit production function
- × Properties of  $\Phi$  are implied by those of  $\phi$ ...

#### THE PRODUCTION FUNCTION $\Phi$

- ★ Recall equivalence for single output firm: +  $q_n - \phi(-q_1, -q_2, ..., -q_{n-1}) \le 0$ 
  - +  $\Phi(q_1, q_2, ..., q_{n-1}, q_n) \leq 0$
- × So, for this case:
  - +  $\Phi$  is increasing in  $q_1, q_2, ..., q_n$
  - + if  $\phi$  is homogeneous of degree 1,  $\Phi$  is homogeneous of degree 0
  - + if  $\phi$  is differentiable so is  $\Phi$
  - + for any *i*, *j* = 1,2,..., *n*-1 MRTS<sub>*ij*</sub> =  $\Phi_j(q)/\Phi_i(q)$
- × It makes sense to generalise these...

### THE PRODUCTION FUNCTION $\Phi$ (MORE)

- × For a vector **q** of net outputs
  - + q is feasible if  $\Phi(q) \le 0$
  - + q is technically efficient if  $\Phi(q) = 0$
  - + **q** is infeasible if  $\Phi(\mathbf{q}) > 0$
- × For all feasible q:
  - +  $\Phi(\mathbf{q})$  is increasing in  $q_1, q_2, ..., q_n$
  - + if there is CRTS then  $\Phi$  is homogeneous of degree 0
  - + if  $\phi$  is differentiable so is  $\Phi$
  - + for any two inputs *i*, *j*, MRTS<sub>*i*</sub> =  $\Phi_i(\mathbf{q})/\Phi_i(\mathbf{q})$
  - + for any two outputs *i*, *j*, the marginal rate of transformation of *i* into *j* is  $MRT_{ij} = \Phi_j(\mathbf{q})/\Phi_j(\mathbf{q})$
- Illustrate the last concept using the transformation curve...

#### **FIRM'S TRANSFORMATION CURVE**



#### **AN EXAMPLE WITH FIVE GOODS**

- Goods 1 and 2 are outputs
- **x** Goods 3, 4, 5 are inputs
- × A linear technology
  - fixed proportions of each input needed for the production of each output:
  - +  $q_1 a_{1i} + q_2 a_{2i} \leq -q_i$
  - + where  $a_{ji}$  is a constant i = 3, 4, 5, j = 1, 2
  - + given the sign convention  $-q_i > 0$
- Take the case where inputs are fixed at some arbitrary values...

#### THE THREE INPUT CONSTRAINTS



#### THE RESULTING FEASIBLE SET



#### **CHANGING QUANTITIES OF INPUTS**



OVERVIEW	The Multi-Output Firm	
Integrated approach to optimisation	Net outputs Production possibilities	
	Profit maximisation	

#### PROFITS

The basic concept is (of course) the same

 Revenue – Costs

 But we use the concept of net output

 this simplifies the expression
 exploits symmetry of inputs and outputs

 Consider an "accounting" presentation...

# **ACCOUNTING WITH NET OUTPUTS**

Suppose goods 1,...,m are inputs and goods m+1 to n are outputs



n

i = 1

 $\sum p_i q_i$ 

Revenue

Cost of inputs (goods 1,...,m)
Revenue from outputs (goods

*m*+1,...,*n*)

 Subtract cost from revenue to get profits

$$-\sum_{i=1}^{m} p_i \left[-q_i\right] \quad - \text{ Costs}$$

= **Profits** 

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### **ISO-PROFIT LINES...**



#### PROFIT MAXIMISATION: MULTI-PRODUCT FIRM (1)



#### PROFIT MAXIMISATION: MULTI-PRODUCT FIRM (2)



#### **MAXIMISING PROFITS**

$$+p_i - \lambda \Phi_i(\mathbf{q}) = \mathbf{c}$$

## **MAXIMISED PROFITS**

Introduce the profit function the solution function for the profit maximisation problem  $\Pi(\mathbf{p}) = \max_{\{\Phi(\mathbf{q}) \le 0\}} \sum_{i=1}^{n} p_i q_i = \sum_{i=1}^{n} p_i q_i^*$ Works like other solution functions: non-decreasing homogeneous of degree 1 continuous convex • Take derivative with respect to  $p_i$ :  $\Pi_i(\mathbf{p}) = q_i^*$ write  $q_i^*$  as net supply function  $q_i^* = q_i(\mathbf{p})$ 25

## SUMMARY

- × Three key concepts
- × Net output
  - + simplifies analysis
  - + key to modelling multi-output firm
  - + easy to rewrite production function in terms of net outputs
- × Transformation curve
  - + summarises tradeoffs between outputs
- × Profit function
  - + counterpart of cost function