

# Resource Competition in a Highly Networked World of Humans and Things

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Referenced papers by I. Stavrakakis may be downloaded from  
<http://www.di.uoa.gr/~ioannis/publications.html>

## Outline

### Motivation (environment – early study )

#### Decision-making in uncoordinated competitive environment - formulation

- rational case – Price of Anarchy
- limited info case
- human driven case
  - Prospect Thy
  - alternative models
  - heuristics

#### Alternative, partially coordinated approaches

- Auctioning resources
- ICT-supported distributed apps

## Emerging Environment - Motivation

Highly networked world / social networking / smartphone proliferation /exploding IoT

➔ Rich state information diffused everywhere

state information ➔ resource (availability) information

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## Early work in this direction: Enhance parking search by exploiting ICT-enabled information diffusion

Major issues with Non-Assisted (Random) parking search

- Traffic congestion problems
- Environmental burden

**Annual damage in Schwabin  
(Munich, Germany)**

- 3.5 million Euros for gasoline/diesel
- 150.000 hours of waiting time
- ~every second vehicle is in search for parking space

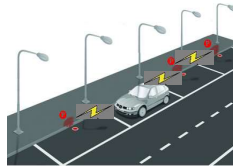
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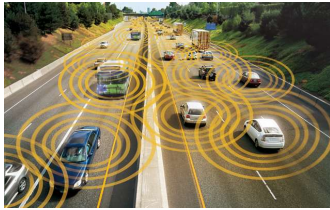
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## Exploiting diffused information in opportunistically-assisted (OAPS) parking search

- ❑ Parking spots equipped with sensors



- ❑ Vehicles equipped with wireless interfaces / storage / processing capability



- ❑ Inter-vehicle & vehicle-parking spot communication

E. Kokolaki, M. Karaliopoulos, I. Stavrakakis, "Opportunistically-assisted parking service discovery: now it helps, now it does not", *Pervasive and Mobile Computing (PMC)*, Vol. 8, Iss. 2, April 2012.

## Comparative study : OAPS vs NAPS

2 different strategies for locating and occupying parking spots.

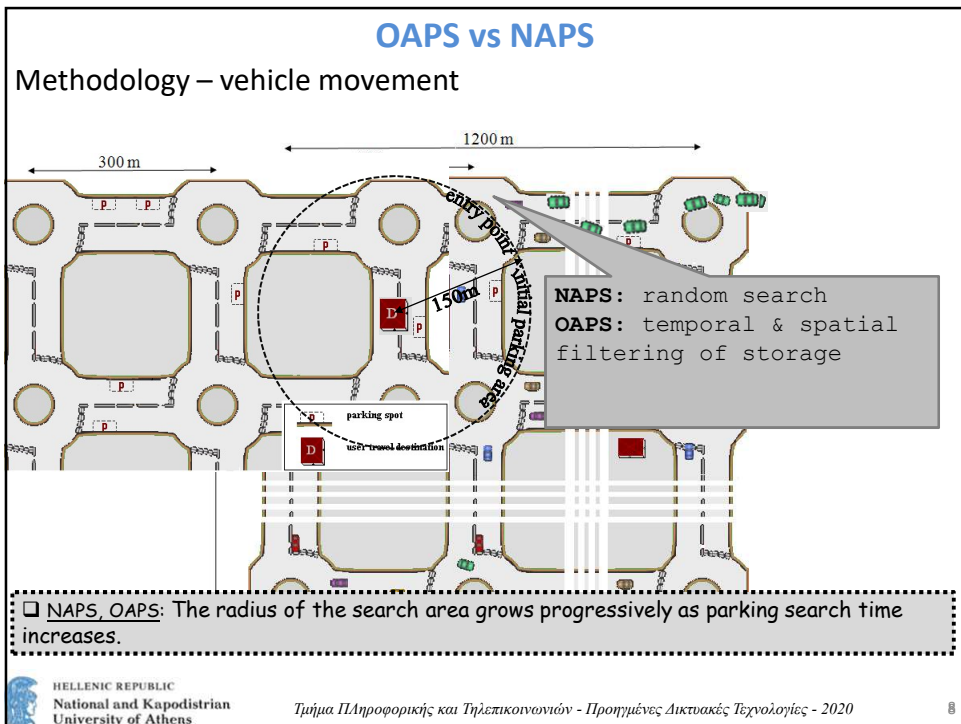
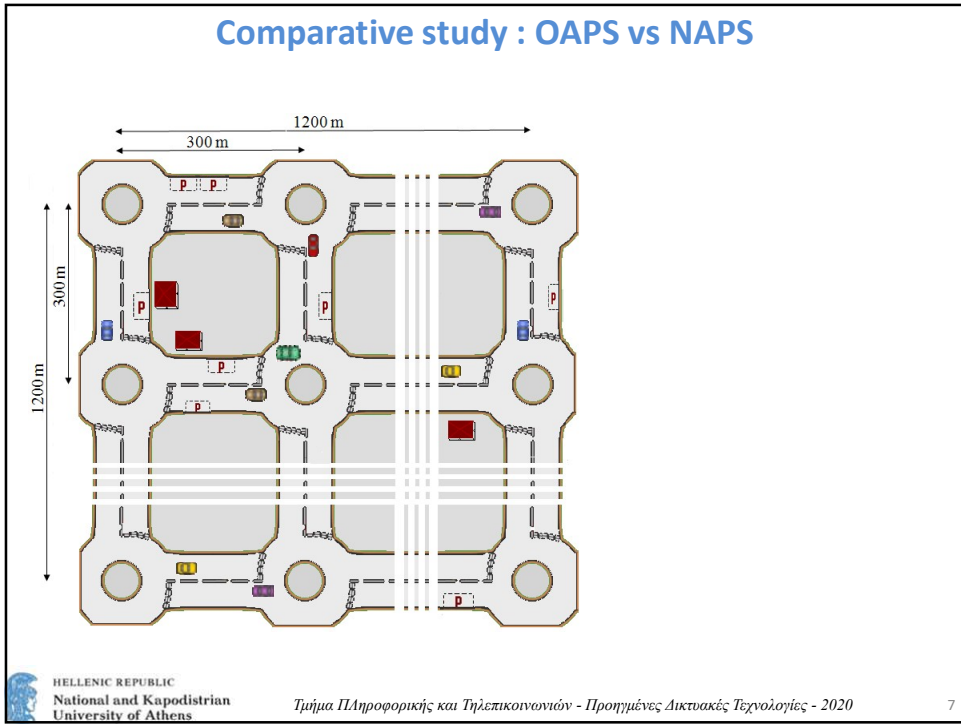
### A) Opportunistically-assisted parking search (OAPS)

- Inter-vehicle & vehicle-parking spot communication
- Parking spots equipped with sensors
- Vehicles equipped with wireless interfaces, storage, processing
- Information exchanged: (spot location, status, timestamp)



### B) Non-assisted parking search (NAPS)

- Random sequential search
- End of search: the first vacant parking spot
- ↑parking search time → ↑parking search area



### OAPS vs NAPS

#### Performance Metrics

(Once the driver enters the initial parking search area...)

- 1) Parking search time,  $T_{ps}$
- 2) Parking search route length,  $R_{ps}$
- 3) Destination-parking spot distance,  $D_p$

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### NAPS vs OAPS

#### Simulation results

-- Does the opportunistic system assisted parking discovery always help?? --

Parking search under two scenarios:

- a) uniformly distributed destinations
- b) concentrated destinations within a particular (hotspot) road.
  - information dissemination → synchronizes movement patterns
  - intensifies competition
  - **OAPS worse than NAPS**

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### Lesson Learned

(More) Information may yield worse performance!  
(" less is more" )

(**Competition** Increase due to Information dissemination is to blame)

(refer also to another "less is more" case later)

Challenge: Decision-making in the presence of competition

(more) information → easier/better decisions ?



A free spot over there !!!



Go for it!




Oops! Go for another one



Oops! Try another one



!?!



**Better if I were not told anything!!!**

?

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Richer information → easier decisions ?



A free spot over there !!!



**NO THANKS**


???

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**Richer information → easier decisions**



**A free spot over there !!!**



**Think wiser !**



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**MAIN FOCUS OF THIS COURSE**

**Decision-making (or Resource Selection)  
in Distributed, Uncoordinated, Resource-limited,  
Competitive Environments**

**in a Highly Networked World of Humans and Things**

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## Resource Competition for a Common Channel (Resource) by Distributed Users

(... an old problem ...)

... to TALK or to NOT TALK?



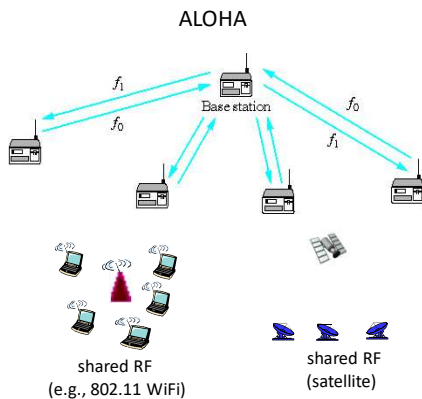
humans at a cocktail party  
(shared air, acoustical)

Some Competition Cost

Human-driven competition / Human-driven conflict resolution/avoidance

## Resource Competition for a Common Channel (Resource) by Distributed Users

(... an old and ... classical networking problem ...)



... to TRANSMIT or to NOT TRANSMIT?

Some Competition Cost

Protocol-driven conflict resolution/avoidance

## Resource Competition for a Common Channel (Resource) by Distributed Users

(... a current and growing problem in a highly networked world...)

### Common Aspects

- A common resource (channel)
- Distributed non-communicating users (competitors)
  - random / unknown to others need for the resource
  - aware of the resource availability
- Competition costs
  - collisions / congestion

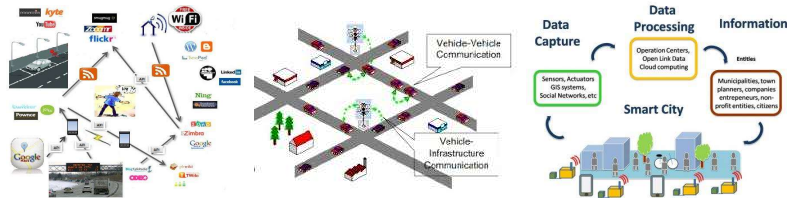
## Resource Competition for a Common Channel (Resource) by Distributed Users

(... a current and growing problem in a highly networked world...)

A common resource (*channel*)



The existence/availability of a *Wealth of Common (City-Wide) Resources* can easily become known to potential users

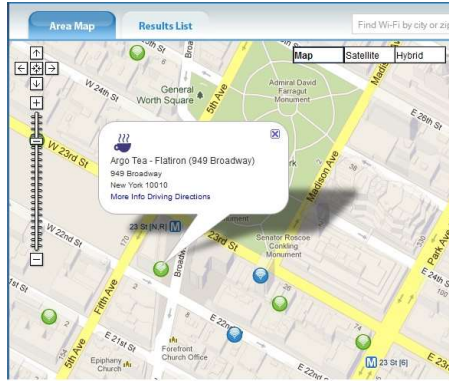


Some resources may be very *inexpensive (attractive) but limited*  
➤ a clear preference over *abundant but expensive alternatives*

*competition emerges*

### Example: Access point association

**Cheap but best-effort (public) WLAN**  
vs. More reliable fee-based wireless access point



Competition reduces quality of service

### Example: Route selection

**Slower (public) toll-free road**  
Vs Faster toll road



Competition reduces quality of service

### Example: Parking spot selection

**Cheap but scarce (public) on-street parking**  
vs. Expensive but abundant parking lots



Competition reduces quality of service

### Part A

### Decision-making in Distributed, Uncoordinated, Resource-limited ,Competitive Environments



With **some cost if trying but failing to find a resource** (spot)



## Major Question posed

**TO COMPETE OR TO NOT COMPETE?**  
*that is the question*



❑ to compete for a limited-inexpensive resource or go for the unlimited, expensive alternative?

(cost of failure: usage of the expensive resource PLUS paying a failing penalty)



## Uncoordinated Resource Selection Problem

**N competitors (drivers)** : autonomous selfish decision-makers

**2 types of parking resources to decide on**

- **R** "inexpensive" on-street parking (**osp**) or public spots
  - $c_{osp,s}$  : price paid for an osp spot
- "infinite" expensive parking spots in (private) parking lot (**pl**)
  - $c_{pl}$ : price paid for a pl spot [  $c_{pl} = \beta c_{osp,s}$  ,  $\beta > 1$  ]

If demand exceeds R, failed attempts pay  $c_{osp,f} = \gamma c_{osp,s} > \beta c_{osp,s}$   
 (i.e., pay some congestion/failure penalty and then go to the parking lot)

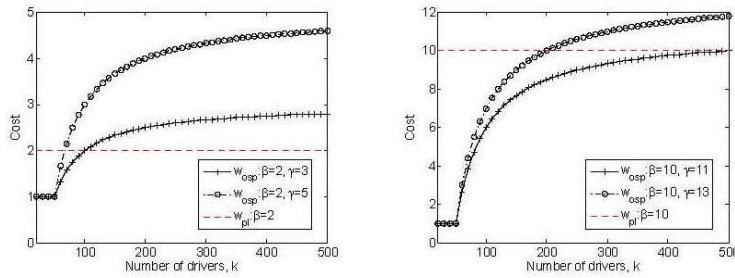
$$\delta = \gamma - \beta > 0 \text{ (congestion / lack-of-coordination penalty)}$$

(\*) Amount of finite resources **R** and costs are known (via ICT technology)



### Uncoordinated Resource Selection Problem

- ❑ Cost of a player *choosing* PL when  $k > R$  compete for OSP:  $w_{pl}(k) = c_{pl}$
- ❑ Cost of a player *choosing* OSP when  $k > R$  compete for OSP:
 
$$w_{osp}(k) = \min(1, R/k)c_{osp,s} + (1 - \min(1, R/k))\gamma c_{osp,s}$$
  - non-decreasing function of demand  $k$
  - users may end up using either an OSP or a PL spot



Cost functions for  $R=50$  and  $c_{osp,s}=1$

How are decisions to compete or not to compete are taken?

## The full rationality vs. bounded rationality question

**Assumptions** affecting how selections / decisions are made:

- Perfect vs. imperfect **information/knowledge** on number of competitors
- Full or limited **computational capacity** of decision-maker  
to assess the impact of choices
- Cognitive **biases** of decision-maker

**Uncoordinated Resource Selection problem formulation under:**

- Full Rationality: perfect knowledge, unlimited computational capacity**
- Bounded Rationality:**
  - **Limited / imperfect information**
  - **Limited computational capacity and cognitive biases (human-driven)**
    - **inputs from behavioral economics, cognitive psychology, etc**
    - **models for bounded rationality and assessment of its impact**

## Part A

### Decision-making in Distributed, Uncoordinated, Resource-limited ,Competitive Environments

#### CASE A-1

#### (classical) Expected Utility Maximization Framework

- Full Rationality: perfect knowledge, unlimited computational capacity**
- Bounded Rationality:**
  - **Limited / imperfect information**

*E. Kokolaki, M. Karaliopoulos, I. Stavrakakis, "Leveraging information in parking assistance systems", IEEE Transactions on Vehicular Technology, 62, 4309–4317, 2013.*

### Uncoordinated Resource Selection Problem: The parking spot selection game

Drivers = strategic players

- Amount of finite resources  $R$  and prices/costs are known (via ICT technology)
- **unbounded / bounded rationality wrt parking demand (# of competitors)**

Complete knowledge of the parking demand

Probabilistic knowledge

Strictly incomplete knowledge

↓

**Strategic game (A)**

**Bayesian game (B)**

**Pre Bayesian game ( $\rho B$ )**

Methodology

- **Equilibrium states**
- **Optimal outcomes**
- **Comparison via Price of Anarchy**

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### The (strategic) parking spot selection game $\Gamma(N)$

- $N$  drivers / players
- $R$  on-street-parking –  $osp$  (public) + Infinite parking lot –  $pl$  (private) spots
- Action set:  $\{osp \text{ (public) , } pl \text{ (private) }\}$
- Action of player  $i$  :  $\alpha_i$
- Actions of all players except player  $i$ :  $\alpha_{-i}$
- Action profile  $\alpha=(\alpha_i , \alpha_{-i}) \rightarrow 2^{**}N$  of them
- Action meta-profile  $\alpha(m)$ : any profile with  $m$  players competing  
 $\rightarrow N+1$  meta-profiles

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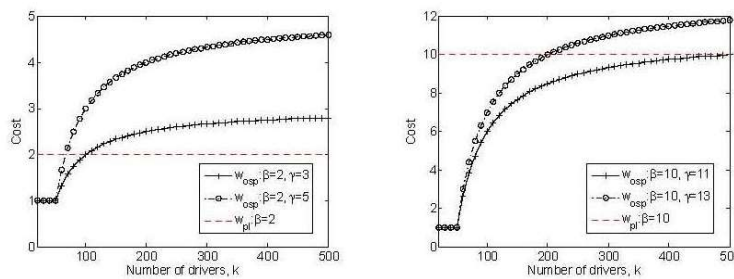
## RECALL: Cost for choosing action PL or OSP

□ Cost of a player *choosing* PL when  $k > R$  compete for OSP:  $w_{pl}(k) = c_{pl}$

□ Cost of a player *choosing* OSP when  $k > R$  compete for OSP:

$$w_{osp}(k) = \min(1, R/k)c_{osp,s} + (1 - \min(1, R/k))\gamma c_{osp,s}$$

- non-decreasing function of demand  $k$
- Users may end up using either an OSP or a PL spot



Cost functions for  $R=50$  and  $c_{osp,s}=1$

## The (strategic) parking spot selection game

Expected **cost for player  $i$**  under action profile  $\alpha=(\alpha_i, \alpha_{-i})$

$$c_i^N(a_i, a_{-i}) = \begin{cases} w_{osp}(N_{osp}(a)), & \text{for } a_i = osp \\ w_{pl}(N - N_{osp}(a)), & \text{for } a_i = pl \end{cases} \quad (= c_{pl}, \text{ fixed})$$

### ▪ **Nash Equilibrium state:**

a situation in which no player can decrease its cost (increase its utility) by changing his strategy unilaterally

### **Every symmetric game with two strategies has an equilibrium in pure strategies**

- Cheng, S.G. et al.: Notes on the equilibria in symmetric games, Proc. 6th Workshop On Game Theoretic And Decision Theoretic Agents (collocated with IEEE AAMAS). New York, USA (2004)

### Derivation of pure equilibrium states/strategies

- The action profile  $\alpha=(\alpha_i, \alpha_{-i})$  is a pure Nash equilibrium if for all  $i \in N$

$$a_i \in \arg \min_{a'_i \in A_i} (c_i^N(a'_i, a_{-i}))$$

- How to find EQ:

Identify the conditions on the number of competing agents that break the equilibrium definition and reverse them.

*A driver is motivated to change his action in the following circumstances*

$$\text{when } a_i = pl \text{ and } w_{osp}(N_{osp}(a) + 1) < c_{pl} \quad (*)$$

$$\text{when } a_i = osp \text{ and } w_{osp}(N_{osp}(a)) > c_{pl} \quad (**)$$



### Derivation of pure equilibrium states/strategies

Lemma: a player is motivated to change his action  $\alpha_i$  as follows

- $a_i = pl$  and (a)  $N_{osp}(a) < R \leq N$  or
  - (b)  $R \leq N_{osp}(a) < N_0 - 1 \leq N$  or
  - (c)  $N_{osp}(a) < N \leq R$
- $a_i = osp$  and  $R < N_0 < N_{osp}(a) \leq N$

where  $N_0 = R(\gamma - 1)/\delta \in \mathbb{R}$ .

Hint: for (b), require that (\*) holds and for the second bullet require that (\*\*) holds and get the condition on  $N_{osp}(a)$



### Pure equilibrium strategies

The strategic parking spot selection game has the following EQ profiles

- a) for  $N \leq N_0$ , a unique NE profile  $a^*$  with  $N_{osp}(a^*) = N_{osp}^{NE,1} = N$ ;
- b.1) for  $N > N_0$  and  $N_0 \in (R, N) \setminus \mathbb{N}^*$ ,  $\binom{N}{\lfloor N_0 \rfloor}$  NE profiles  $a'$  with  $N_{osp}(a') = N_{osp}^{NE,2} = \lfloor N_0 \rfloor$ ;
- b.2) for  $N > N_0$  and  $N_0 \in [R + 1, N] \cap \mathbb{N}^*$ ,  $\binom{N}{N_0}$  NE profiles  $a'$  with  $N_{osp}(a') = N_{osp}^{NE,2} = N_0$  and  $\binom{N}{N_0 - 1}$  NE profiles  $a^*$  with  $N_{osp}(a^*) = N_{osp}^{NE,3} = N_0 - 1$ .

# drivers, N	#competing drivers for OSP (public) parking under NE
$\leq \frac{R(\gamma-1)}{\delta}$	N
$> \frac{R(\gamma-1)}{\delta}$	$\frac{R(\gamma-1)}{\delta}$

### Efficiency of pure equilibrium states/strategies

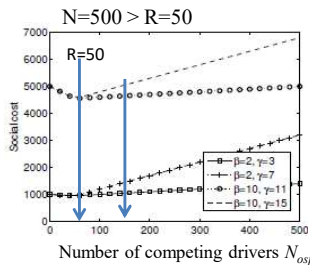
Efficiency Metric\*\* : **The Price of Anarchy (PoA  $\geq 1$ )**

$$= [ \text{social cost under EQ state} ] / [ \text{optimal social cost} ]$$

Social cost under action profile  $\alpha$ :

$$C(N_{osp}(a)) = \sum_{i=1}^N c_i^N(a) = \begin{cases} c_{osp,s}(N\beta - N_{osp}(a)(\beta - 1)), & \text{if } N_{osp}(a) \leq R \\ c_{osp,s}(N_{osp}(a)\delta - R(\gamma - 1) + \beta N), & \text{if } R < N_{osp}(a) \leq N \end{cases}$$

Use under  $a^*$  : if  $N \leq N_0$  use  $N_{osp}(a^*) = N$  ; if  $N \geq N_0$  use  $N_{osp}(a^*) = N_{osp}^{NE,2} = \lfloor N_0 \rfloor$

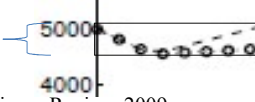


cost minimized at  $N_{osp} = R = 50$

Social cost increases as  $N_{osp}$  moves away from  $R$  ( lack of coordination penalty)

$$\text{Cost at EQ: } N_{osp} = N_{osp}^{NE,2} = \lfloor N_0 \rfloor = \lfloor R(\gamma-1)/\delta \rfloor = R*(15-1)/(15-10) = R*2.8 = 140 \quad (<N=500)$$

lack of coordination penalty of 500



## Efficiency of pure equilibrium states/strategies

Optimal social cost: (exactly  $\min\{R, N\}$  players compete – no fail and all osp spots used)

$$C_{opt} = \sum_{i=1}^N c_i^N(a_{opt}) = c_{osp,s}[\min(N, R) + \beta \cdot \max(0, N - R)]$$

### Price of Anarchy

$$PoA = \begin{cases} \frac{\gamma N - (\gamma - 1) \min(N, R)}{\min(N, R) + \beta \max(0, N - R)}, & \text{if } N_0 \geq N \\ \frac{|N_0| \delta - R(\gamma - 1) + \beta N}{R + \beta(N - R)}, & \text{if } N_0 < N \end{cases} \quad = 5000 / 4500 = 1.11$$

$$PoA \leq 1 / [1 - R/N], \text{ for } N > R$$



## Efficiency of pure equilibrium states/strategies

### Price of Anarchy

$$PoA = \begin{cases} \frac{\gamma N - (\gamma - 1) \min(N, R)}{\min(N, R) + \beta \max(0, N - R)}, & \text{if } N_0 \geq N \\ \frac{|N_0| \delta - R(\gamma - 1) + \beta N}{R + \beta(N - R)}, & \text{if } N_0 < N \end{cases}$$

**Varying  $N$  or  $R$ :** For  $N \leq N_0$  or, equivalently, for  $R \geq \frac{N\delta}{\gamma-1}$ , it holds that  $\frac{\partial PoA}{\partial N} > 0$  and  $\frac{\partial PoA}{\partial R} < 0$ . Therefore, the  $PoA$  is strictly increasing in  $N$  and decreasing in  $R$ . On the contrary, for  $N > N_0$  or  $R < \frac{N\delta}{\gamma-1}$ , the  $PoA$  is strictly decreasing in  $N$  and increasing in  $R$ , since  $\frac{\partial PoA}{\partial N} < 0$  and  $\frac{\partial PoA}{\partial R} > 0$ .

**Varying  $\delta$ :** For  $N \leq N_0$  or, equivalently, for  $\delta \leq \frac{R(\beta-1)}{N-R}$ , it holds that  $\frac{\partial PoA}{\partial \delta} > 0$ . Therefore, the  $PoA$  is strictly increasing in  $\delta$ . For  $\delta > \frac{R(\beta-1)}{N-R}$ , we get  $\frac{\partial PoA}{\partial \delta} = 0$ . Hence, if  $\delta$  exceeds  $\frac{R(\beta-1)}{N-R}$ ,  $PoA$  is insensitive to changes of the excess cost  $\delta$ .

**Varying  $\beta$ :** For  $N \leq N_0$  or, equivalently, for  $\beta \geq \frac{\delta(N-R)+R}{R}$ , it holds that  $\frac{\partial PoA}{\partial \beta} < 0$  and therefore, the  $PoA$  is strictly decreasing in  $\beta$ . On the contrary, for  $\beta < \frac{\delta(N-R)+R}{R}$ , the  $PoA$  is strictly increasing in  $\beta$ , since  $\frac{\partial PoA}{\partial \beta} > 0$ .



### Efficiency of pure equilibrium states/strategies

**Optimal social cost,  $C_{opt}$**

$$c_{osp,s}[\min(N, R) + \beta \max(0, N - R)]$$

↑  
R competing drivers

# drivers, N	Social cost in EQ, $C_{eq}$	
$\leq \frac{R(\gamma-1)}{\delta}$	$c_{osp,s}[N\gamma - \min(N, R)(\gamma - 1)]$	N compete
$> \frac{R(\gamma-1)}{\delta}$	$c_{osp,s}\beta N$	$R(\gamma-1)/\delta$ compete

PoA > 1 : due to competition and paying the (lack-of-coordination) cruising cost

Pricing ( $\beta$ ) and failure cost/ overhead ( $\delta$ ) shaping guidelines

$N=500, R=160, c_{osp,s}=1\text{€}$

$\beta$	$\delta$	PoA → 1
$\geq \frac{\delta(N-R)+R}{R}$	$> 0$	↑ $\beta$
$< \frac{\delta(N-R)+R}{R}$	$> 0$	↓ $\beta$
$> 1$	$\leq \frac{R(\beta-1)}{N-R}$	↓ $\delta$

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### The (strategic) mixed-action selection game

Practical strategies for real systems / a mixed action  $p = (p_{osp}, p_{pl})$

Expected cost for player choosing  $osp$  or  $pl$ , respectively, when all N-1 play according to the mixed-action  $p$

$$c_i^N(osp, p) = \sum_{N_{osp}=0}^{N-1} w_{osp}(N_{osp} + 1)B(N_{osp}; N - 1, p_{osp})$$

$$c_i^N(pl, p) = c_{pl}$$

Expected cost for symmetric profile (all play according to the mixed-action  $p$ )

$$c_i^N(p, p) = p_{osp} \cdot c_i^N(osp, p) + p_{pl} \cdot c_i^N(pl, p)$$

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### The (strategic) mixed-action selection game

- **Existence of Mixed-action Nash Equilibrium:**

Every symmetric game with more than two players and increasing cost functions (of the number of players) has a unique mixed-action equilibrium

- Ashlagi, I., Monderer, D., Tennenholtz, M.: Resource selection games with unknown number of players. In: Proc. AAMAS '06. Hakodate, Japan (2006)

- **The Mixed-action Nash Equilibrium state:**

The strategic parking spot selection game has a unique mixed-action NE

$$p^{NE} = (p_{osp}^{NE}, p_{pl}^{NE}), \quad \text{where } p_{osp}^{NE} = 1 \text{ if } N \leq N_0 \text{ and } p_{osp}^{NE} = N_0/N \text{ if } N > N_0,$$

$$\text{with } p_{osp}^{NE} + p_{pl}^{NE} = 1 \text{ and } N_0 \in \mathbb{R}.$$

Sketch of proof: Set the requirement to be fulfilled by the profiles at EQ:

$$c_i^N(osp, p^{NE}) = c_i^N(pl, p^{NE})$$

### Equilibrium states/strategies (pure / mixed-action strategies)

- **Pure NE**

# drivers, N	#competing drivers for public parking space
$\leq \frac{R(\gamma-1)}{\delta}$	N
$> \frac{R(\gamma-1)}{\delta}$	$\frac{R(\gamma-1)}{\delta}$

- **Symmetric mixed-action NE**

# drivers, N	Probability of competing for public parking space
$\leq \frac{R(\gamma-1)}{\delta}$	1
$> \frac{R(\gamma-1)}{\delta}$	$\frac{R(\gamma-1)}{\delta N}$

## Decision-making under knowledge constraints (a type of bounded rationality)

- The **Bayesian model: probabilistic information**
  - Drivers know
    - a) probability for a driver to be active (interested in parking)
    - b) total number of drivers
  
- The **pre Bayesian model: strictly incomplete information**
  - Drivers know their total number (*upper bound on competitors*)



## A Bayesian parking spot selection game

- $A_i = \{osp, pl, \emptyset\}$  is the set of potential actions for each driver  $i \in \mathcal{N}$ ;
- $\Theta_i = \{0, 1\}$  is the set of types for each driver  $i \in \mathcal{N}$ , where 1 (0) stands for active (inactive) drivers;
- $S_i : \Theta_i \rightarrow A_i$  is the set of possible strategies for each driver  $i \in \mathcal{N}$ ;
- $c_i^{NB}(s(\vartheta), \vartheta)$  is the cost functions for each driver  $i \in \mathcal{N}$ , for every type profile  $\vartheta \in \times_{k=1}^N \Theta_k$  and strategy profile  $s(\vartheta) \in \times_{k=1}^N S_k$ , that are functions of  $w_{osp}(\cdot)$  and  $w_{pl}(\cdot)$ , as defined for  $\Gamma(N)$ , and also written as  $c_i^{NB}(s(\vartheta), \vartheta) = c_i^{NB}(s_i(\vartheta_i), s_{-i}(\vartheta_{-i}), \vartheta_i, \vartheta_{-i})$ ;
- $p_{act}$  is the probability for a driver to be active.



### A Bayesian parking spot selection game

**Equilibria:**

For the game  $\Gamma_B(N)$ , the strategy profile  $s' \in \times_{k=1}^N S_k(\vartheta_k = 1)$  is a Bayesian NE

if, for all  $i \in \mathcal{N}$  with  $\vartheta_i = 1$

$$s_i(\vartheta_i) \in \arg \min_{s'_i \in S_i} (c_i^{NB}(s_i(\vartheta_i), s_{-i}(\vartheta_{-i}), \vartheta_i, \vartheta_{-i})) \quad \text{or,}$$

$$s_i(\vartheta_i) \in \arg \min_{s'_i \in S_i} \sum_{\vartheta_{-i}} f_{\Theta}(\vartheta_{-i}/\vartheta_i) c_i^{\sum_k \vartheta_k}(s'_i, s_{-i}(\vartheta_{-i}), \vartheta_i, \vartheta_{-i})$$

Derivation approach

$$c_i^{NB}(pl, p) = c_{pl} \quad c_i^{NB}(osp, p) = \sum_{n_{act}=0}^{N-1} c_i^{n_{act}+1}(osp, p) B(n_{act}; N-1, p_{act})$$

**Equilibria:**

The Bayesian parking spot selection game  $\Gamma_B(N)$  has unique symmetric equilibrium profiles  $p^{NE_B} = (p_{osp}^{NE_B}, p_{pl}^{NE_B})$ , with  $p_{osp}^{NE_B} + p_{pl}^{NE_B} = 1$ . More specifically:

- a unique pure (Bayesian Nash) equilibrium with  $p_{osp}^{NE_B} = 1$ , if  $p_{act} < \frac{N_0}{N}$ ,
- a unique symmetric mixed-action Bayesian Nash equilibrium with  $p_{osp}^{NE_B} = \frac{N_0}{N p_{act}}$ , if  $p_{act} \geq \min(\frac{N_0}{N}, 1)$ ,

where  $N_0 \in \mathbb{R}$ .

### Equilibrium states under Bayesian Game

- Symmetric mixed-action Bayesian Nash equilibria

Activation probability, $p_{act}$	(symmetric) Probability of competing
$< \frac{R(\gamma-1)}{\delta N}$	1
$\geq \min\left(\frac{R(\gamma-1)}{\delta N}, 1\right)$	$\frac{R(\gamma-1)}{\delta N p_{act}}$



### Equilibrium states under strict uncertainty

Knowledge of an upper bound on demand, N

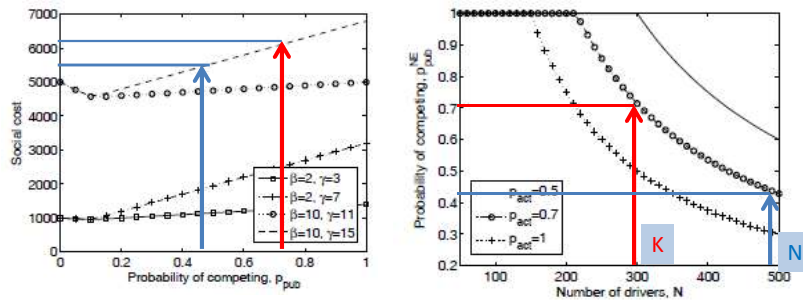
For the pre-Bayesian parking spot selection game it holds that

Symmetric mixed-action *safety-level equilibrium* (playing to min worst cost)



Symmetric mixed-action equilibrium of the strategic game  $\Gamma(N)$  with N players

### Less-is-more phenomena under strictly incomplete knowledge of parking demand



- Social cost increases with the probability of competing
  - Probability of competing (in EQ states), decreases with N
- ↓
- If N is maximum number of drivers and  $K (< N)$  is real number of active drivers (interested in parking), then in the safety-level equilibrium,

$$p_{pub,N} < p_{pub,K} \rightarrow social\_cost_N < social\_cost_K$$

(provided the average number of drivers that compete for public space is still over R)

## EQ strategies for Strategic, Bayesian and pre-Bayesian Resource Selection Game

TABLE I  
EQUILIBRIUM STRATEGIES FOR THE STRATEGIC, BAYESIAN AND PRE-BAYESIAN PARKING SPOT SELECTION GAME

strategic Parking Spot Selection Game, $\Gamma(N)$		
Condition	Equilibrium type	Equilibrium expression
$N \leq N_0, N_0 \in \mathbb{R}$	pure Nash Eq	$N_{osp}^{NE} = N$
$N > N_0, N_0 \in (R, N) \setminus \mathbb{N}^*$	pure Nash Eq	$N_{osp}^{NE} = \lfloor N_0 \rfloor$
$N > N_0, N_0 \in [R + 1, N] \cap \mathbb{N}^*$	pure Nash Eq	$N_{osp}^{NE} = N_0, N_{osp}^{NE} = N_0 - 1$
$N > N_0, N_0 \in \mathbb{R}$	mixed-action Nash Eq	$p_{osp}^{NE} = \frac{N_0}{N}$
Bayesian Parking Spot Selection Game, $\Gamma_B(N)$		
Condition	Equilibrium type	Equilibrium expression
$p_{act} < \frac{N_0}{N}, N_0 \in \mathbb{R}$	pure Bayesian Nash Eq	$p_{osp}^{NEB} = 1$
$p_{act} \geq \min(\frac{N_0}{N}, 1), N_0 \in \mathbb{R}$	mixed-action Bayesian Nash Eq	$p_{osp}^{NEB} = \frac{N_0}{N p_{act}}$
pre-Bayesian Parking Spot Selection Game, $\Gamma_{pB}(N)$		
Condition	Equilibrium type	Equilibrium expression
$N \leq N_0, N_0 \in \mathbb{R}$	pure safety-level Eq	$p_{osp}^{NEpB} = 1$
$N > N_0, N_0 \in \mathbb{R}$	mixed-action safety-level Eq	$p_{osp}^{NEpB} = \frac{N_0}{N}$

## Part A Decision-making in Distributed, Uncoordinated, Resource-limited, Competitive Environments

### CASE A-2 Departure from Full Rationality / Expected Utility Maximization Framework

**□ Bounded Rationality:**

- **Limited computational capacity and cognitive biases (human-driven)**
  - inputs from behavioral economics, cognitive psychology, etc
  - models for bounded rationality and assessment of its impact

*E. Kokolaki, M. Karaliopoulos, I Stavrakakis, "On the human-driven decision-making process in competitive environments", Internet Science Conference, April 10-11, 2013, Brussels*

## RECALL: Decisions under Full Rationality

### Expected Utility Theory framework

- **Strategic agents** with perfect information, without behavioral biases, aiming at maximizing own welfare
  - quantified by the expected gain/cost of their actions through EUT framework
- **Expected Utility Theory (EUT) framework**
  - Expected utility of a lottery equals the sum of the utilities of the lottery outcomes,  $U(x_i)$ , times their probabilities of the outcomes,  $p(x_i)$
$$EU = \sum_{x_i} p(x_i)U(x_i), \quad x_i : \text{choice / alternativ e.}$$
- **Nash equilibrium**
  - captures best response in terms of expected utility maximization



## Deviations from Full Rationality

- ❑ **(Cumulative) Prospect Theory**
  - maintains most of the concepts/assumptions of EUT
  - manipulates both utility measures and prob. to account for biases against risk
- ❑ **Alternative decision-making models & Equilibrium (EQ) concepts (Quantal Response, Rosenthal)**
  - Use probabilistic choice models to capture any unobserved and omitted elements, estimation/computational errors, individual's mood, perceptual variations or cognitive biases
  - In line with the fact that individuals are more likely to make better choices than worse choices, but do not necessarily make the very best choice
- ❑ **Heuristics**
  - ❑ Fast and frugal reasoning solutions / decisions
  - ❑ Emphasis on cognitive processes underlying decisions



### Prospect Theory motivation (1)

In several choice problems, individuals' preferences systematically violate EUT !!!

**Allais' paradox** (indication that people assess utilities and probabilities of outcomes differently from what full rationality/ EUT predicts => contradictions under EUT formulation)

**PROBLEM 1: Choose between**  
 A: 2,500 with probability .33, B: 2,400 with certainty  
 2,400 with probability .66,  
 0 with probability .01;  
 N = 72 [18] [82]\*

Percentage of responses

$$EUT_{prospectB} > EUT_{prospectA} \Leftrightarrow u(2400) > .33u(2500) + .66u(2400) \Leftrightarrow .34u(2400) > .33u(2500)$$

**PROBLEM 2: Choose between**  
 C: 2,500 with probability .33, D: 2,400 with probability .34,  
 0 with probability .67; 0 with probability .66.  
 N = 72 [83]\* [17]

$$EUT_{prospectC} > EUT_{prospectD} \Leftrightarrow .33u(2500) > .34u(2400)$$

### Prospect Theory motivation (2)

**Four-fold pattern of risk attitude:** (again, violation of ETU framework)

- High probabilities: risk aversion for gains & risk seeking for losses
- Low probabilities: risk seeking for gains & risk aversion for losses

TABLE I  
PREFERENCES BETWEEN POSITIVE AND NEGATIVE PROSPECTS

Positive prospects		Negative prospects	
Problem 3: N = 95	(4,000, .80) < (3,000, .) [20] [80]*	Problem 3': N = 95	(-4,000, .80) > (-3,000, .) [92]* [8]
Problem 4: N = 95	(4,000, .20) > (3,000, .25) [65]* [35]	Problem 4': N = 95	(-4,000, .20) < (-3,000, .25) [42] [58]
Problem 7: N = 66	(3,000, .90) > (6,000, .45) [86]* [14]	Problem 7': N = 66	(-3,000, .90) < (-6,000, .45) [8] [92]*
Problem 8: N = 66	(3,000, .002) < (6,000, .001) [27] [73]*	Problem 8': N = 66	(-3,000, .002) > (-6,000, .001) [70]* [30]

### Prospect Theory formulation

Defines prospects (Kahneman & Tversky, 1979):

$$\text{Prospect} : (x_1, p_1; x_2, p_2; \dots; x_n, p_n)$$

Desirability of a prospect is quantified through generalization of the utility functions and their weighting through *weighting functions*  $\pi(p_i)$

$$U = \sum_{i=1}^n \pi(p_i)v(x_i)$$

- Decision maker is still a utility maximizer

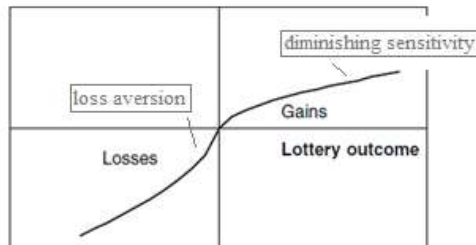
### The Prospect Theory (PT) model (Kahneman & Tversky, 1979)

#### Diminishing sensitivity:

- Impact of a chance diminishes with distance from Reference Point (a gain from reference 50 to 100 is less valuable than from 0 to 50) (people are more sensitive to extreme outcomes and less to intermediate ones)

#### Loss aversion:

- Curve is steeper for losses than for gains (a high loss hurts more than a high pleasure)



A Hypothetical Value Function

**The Cumulative PT (CPT) model (Tversky & Kahneman, 1992)**

$$\text{Prospect} : (x_1, p_1; x_2, p_2; \dots; x_n, p_n)$$

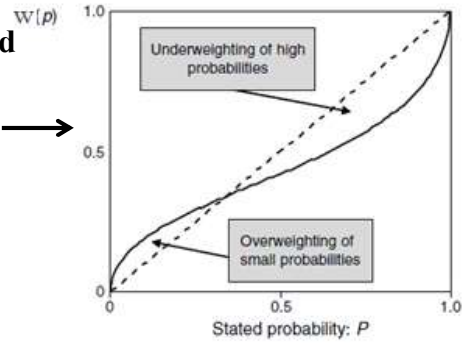
CPT fixes some (experimentally observed) inconsistencies of PT

Modifies the probability weighting functions

- PT : transforms probabilities of separate outcomes
- CPT: transforms probabilities of {an outcome or anything better (or worse) than that}

**Desirability of a prospect quantified through generalizing:**

- A. Outcome probabilities {p<sub>i</sub>} via decision weights {w(p<sub>i</sub>)}  
(diminishing sensitivity: more sensitive around 0 and 1, and less in the middle)
- B. Outcome values {x<sub>i</sub>} via utility functions {U(x<sub>i</sub>)}



**The Cumulative PT (CPT) model (Tversky & Kahneman, 1992)**

**Desirability of a prospect quantified through generalizing:**

- A. Outcome probabilities {p<sub>i</sub>} via decision weights {w(p<sub>i</sub>)}
- B. Outcome values {x<sub>i</sub>} via utility functions {U(x<sub>i</sub>)}

CPT value of the prospect (x<sub>1</sub>, p<sub>1</sub>; ...; x<sub>n</sub>, p<sub>n</sub>):

$$U = \sum_{i=1}^k \pi_i^- v(x_i) + \sum_{i=k+1}^n \pi_i^+ v(x_i), \quad x_1 \leq \dots \leq x_k \leq 0 \leq x_{k+1} \leq \dots \leq x_n.$$

where the decision weights (i.e. the numbers π<sub>i</sub><sup>-</sup>, π<sub>i</sub><sup>+</sup>) are defined by:

$$\pi_1^- = w^-(p_1), \quad \pi_i^- = w^-(p_1 + \dots + p_i) - w^-(p_1 + \dots + p_{i-1}) \quad 2 \leq i \leq k$$

$$\pi_n^+ = w^+(p_n), \quad \pi_i^+ = w^+(p_i + \dots + p_n) - w^+(p_{i+1} + \dots + p_n) \quad k + 1 \leq i \leq n - 1$$

$$v(x) = \begin{cases} x^\alpha & \text{if } x \geq 0 \\ -\lambda(-x)^\beta & \text{if } x < 0. \end{cases} \quad \begin{aligned} w^+(p) &= p^\gamma / [p^\gamma + (1-p)^\gamma]^{1/\gamma} & w^+(0) &= w^-(0) = 0 \\ w^-(p) &= p^\delta / [p^\delta + (1-p)^\delta]^{1/\delta}. & w^+(1) &= w^-(1) = 1. \end{aligned}$$

The values that best fit the experimental results of Kahneman & Tversky are:  $\begin{cases} \alpha = \beta = 0.88; \lambda = 2.25; \\ \gamma = 0.61; \delta = 0.69 \end{cases}$

## Equilibrium concepts over Cumulative Prospect Theory

- **Nash Equilibrium state:** no player can increase his/her utility (*expected utility value*) by changing his/her strategy unilaterally
  - Mixed-action profiles:
    - *EU value of strategy 1 = EU value of strategy 2*
  
- **CPT Equilibrium state:** no player can increase his/her utility (*cumulative prospect value*) by changing his/her strategy unilaterally
  - Mixed-action profiles:
    - *CPT value of prospect 1 = CPT value of prospect 2*



## Applying CPT to Resource Selection Problem

Two alternatives/prospects: ***l*** (limited resource, osp) and ***u*** (unlimited resource, pl)

CPT value for prospects ***l*** and, ***u*** respectively:

$$CPT_l = \sum_{n=1}^N \pi_n^- u(g_l(n)) \quad CPT_u = u(c_u)$$

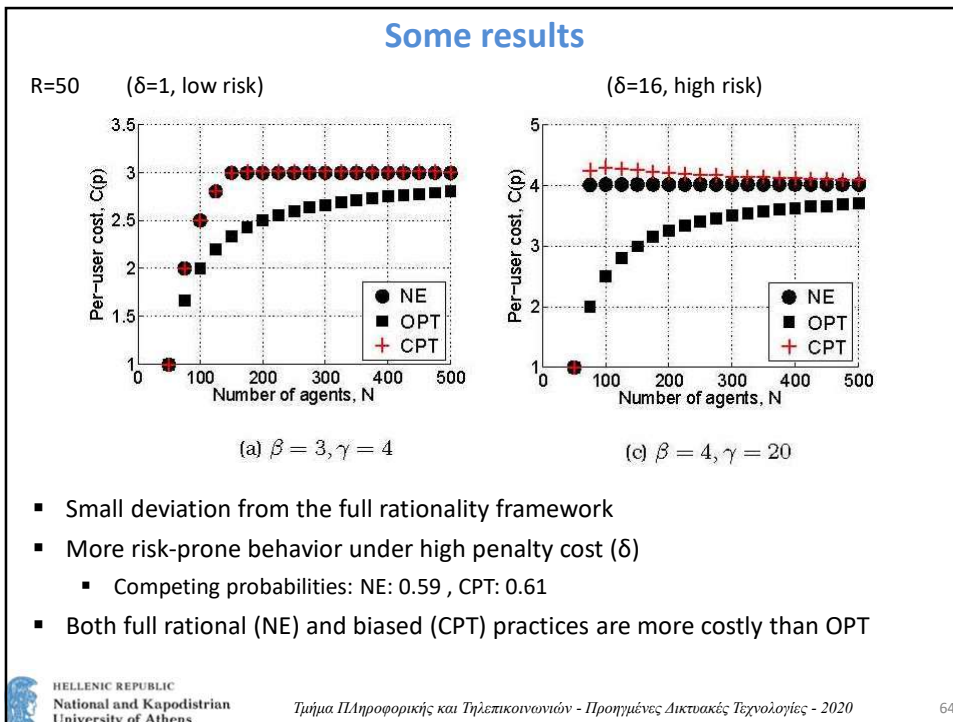
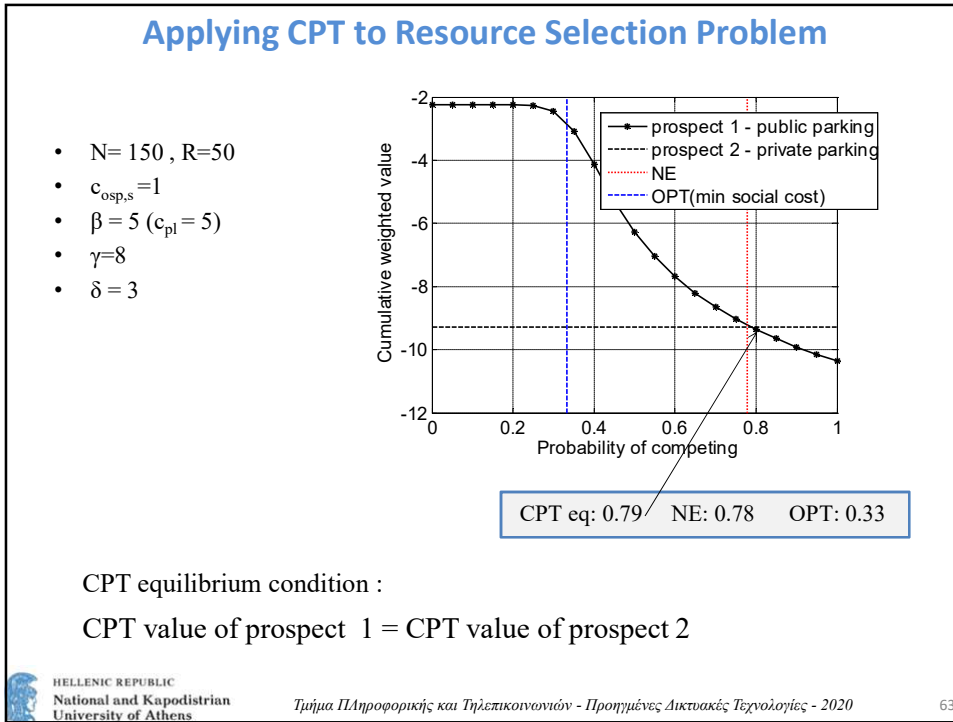
With the cost of selecting prospect ***l*** when ***k*** others do the same given by

$$g_l(k) = \min(1, R/k)c_{l,s} + (1 - \min(1, R/k))c_{l,f}$$

and the probabilities  $p_k$  for this are Binomial ( $N, p_l^{CPT}$ )

Both prospects consist of negative outcomes / costs







## Deviations from Full Rationality

### □ (Cumulative) Prospect Theory

- maintains most of the concepts/assumptions of EUT
- manipulates both utility measures and prob. to account for biases against risk

### □ Alternative decision-making models & Equilibrium (EQ) concepts (Quantal Response, Rosenthal)

- Use probabilistic choice models to capture any unobserved and omitted elements, estimation/computational errors, individual's mood, perceptual variations or cognitive biases
- In line with the fact that individuals are more likely to make better choices than worse choices, but do not necessarily make the very best choice

### □ Heuristics

- Fast and frugal reasoning solutions / decisions
- Emphasis on cognitive processes underlying decisions



## Quantal response equilibrium (McKelvey & Palfrey, 1995)

- “Individuals are more likely to select better choices than worse choices, but do not necessarily succeed in selecting the very best choice.”
  - Due to noise/disturbances in their anticipation of exact choices' payoffs
- Introduce some **randomness in the decision-making process** to capture people's inability to play always the strategy that maximizes the expected utility
  - “Choices are made with probabilities that are monotone in their expected payoffs”
  - Logit QRE => disturbances/errors follow extreme value distribution (smaller mistakes are more likely to occur than more serious ones)

$$p(r_1) = \frac{e^{-\lambda EU(r_1)}}{e^{-\lambda EU(r_1)} + e^{-\lambda EU(r_2)}}$$

$$p(r_1) = 1 - p(r_2)$$

$\lambda \in [0, \infty]$  : rationality control parameter

$\lambda \rightarrow 0$  : random decision

$\lambda \rightarrow \infty$  : full rationality (Nash EQ)

[cost differences (i.e.,  $EU(\cdot)$ ) are emphasized more through a more responsive distribution to cost changes, in line with the more emphasis in differences expected by a more rational decision-maker.]



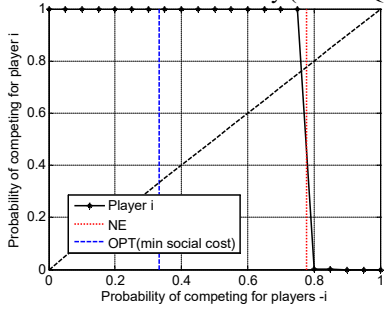
### Quantal response equilibrium for Resource Selection Problem

$$p_i^{QRE} = \frac{e^{-tc(l,p^{QRE})}}{e^{-tc(l,p^{QRE})} + e^{-tc(u,p^{QRE})}} \quad c(l,p) = \sum_{n=0}^{N-1} g_i(n+1)B(n; N-1, p_i)$$

$$p^{QRE} = (p_l^{QRE}, p_u^{QRE}), p_u^{QRE} = 1 - p_l^{QRE} \quad c(u,p) = c_u$$

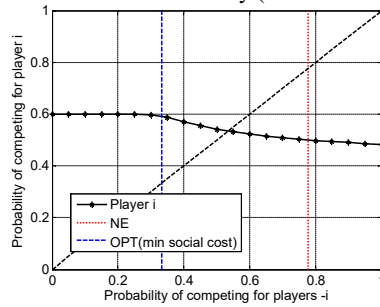
At EQ, prob of competing of player i equals the belief for the way (i.e. prob) the others play which is used in calculating c(l,p)

$\lambda$  or  $t \rightarrow \infty$  : full rationality (Nash EQ)



QRE: 0.77 NE: 0.78 OPT: 0.33

$\lambda$  or  $t \rightarrow 0$  : irrationality (random choice)



QRE: 0.55 NE: 0.78 OPT: 0.33

### Rosenthal equilibrium (Rosenthal, 1989)

“The difference in probabilities with which two actions are played equals a parameter  $t$  multiplied by the difference of the corresponding expected costs”

$$p(r_1) - p(r_2) = t(EU(r_1) - EU(r_2))$$

$$p(r_1) = 1 - p(r_2)$$

$t \in [0, \infty]$  : rationality control parameter

$t \rightarrow \infty$  : full rationality

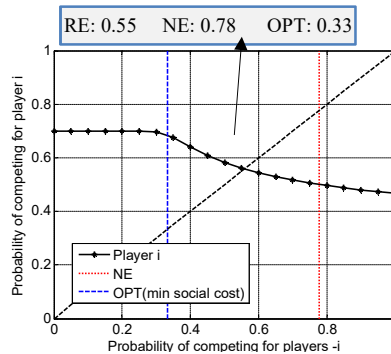
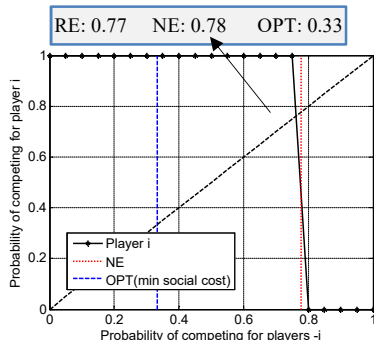
### Rosenthal equilibrium for Resource Selection Problem

$$p_i^{RE} - p_u^{RE} = -t(c(l, p^{RE}) - c(u, p^{RE}))$$

$$p^{RE} = (p_l^{RE}, p_u^{RE}), p_u^{RE} = 1 - p_l^{RE}$$

$t \rightarrow \infty$  : full rationality (NE)

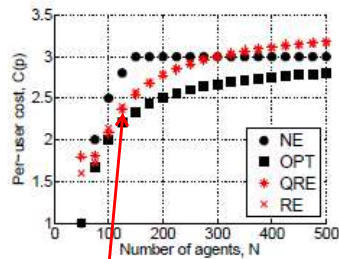
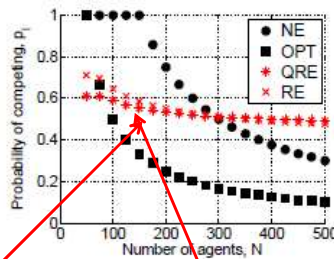
$t \rightarrow 0$  : no rationality (random choice)



### Some results

Very low rationality level ( $t = \lambda = 0.2$ )

- $R=50$
- $c_{osp,s}=1$
- $\beta = 3$  ( $c_{pl} = 3$ )
- $\gamma=4$
- $\delta = 1$
- $t = \lambda = 0.2$

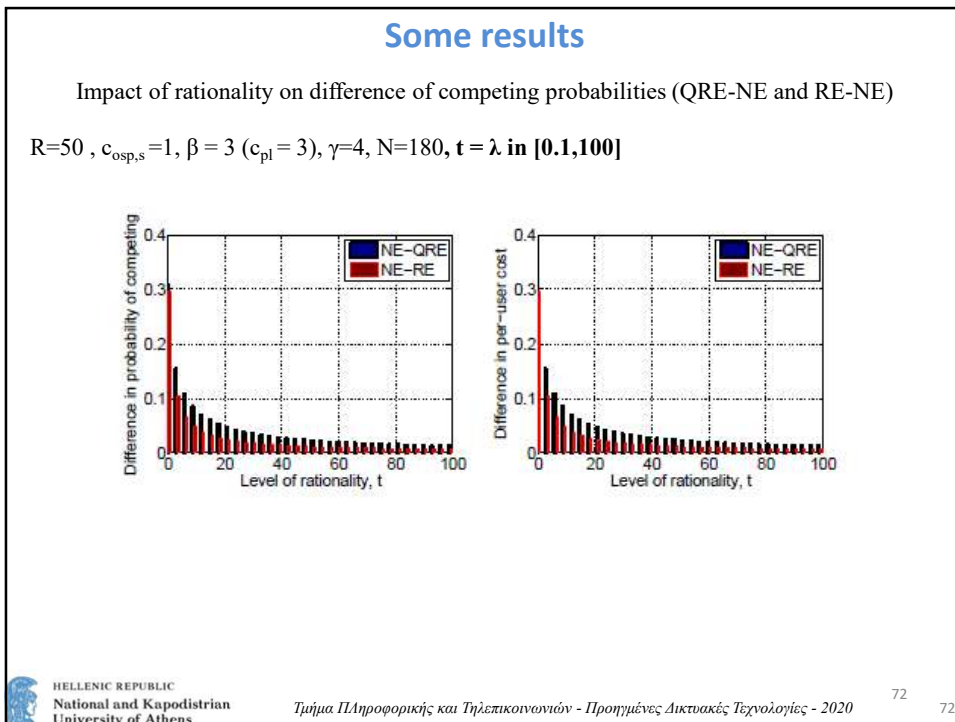
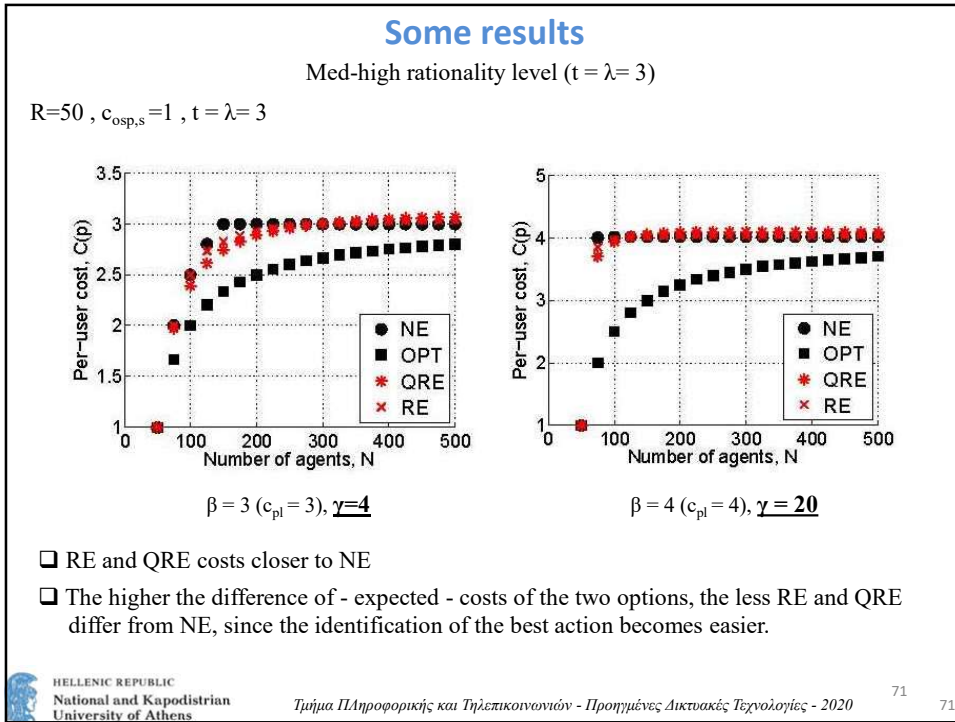


Competing prob close to .5 (random choice)  
Rationality parameter close to 0

**under low/medium demand ( $N < 300$ )**

the inaccuracies in computing the best action as modeled in these equilibrium concepts decrease the competing probability and hence,

**the per-user cost in these cases is drawn to near-optimal levels.**



## Deviations from Full Rationality

### ❑ (Cumulative) Prospect Theory

- maintains most of the concepts/assumptions of EUT
- manipulates both utility measures and prob. to account for biases against risk

### ❑ Alternative decision-making models & Equilibrium (EQ) concepts (Quantal Response, Rosenthal)

- Use probabilistic choice models to capture any unobserved and omitted elements, estimation/computational errors, individual's mood, perceptual variations or cognitive biases
- In line with the fact that individuals are more likely to make better choices than worse choices, but do not necessarily make the very best choice

### ❑ Heuristics

- ❑ Fast and frugal reasoning solutions / decisions
- ❑ Emphasis on cognitive processes underlying decisions
- ❑ Satisfying instead of maximization of expected utilities (Simon 1955)



## Heuristic strategy for the resource selection problem

**Satisficing:** instead of computing/comparing expected costs, it estimates the probability to hit an empty public spot and plays according to this.

**Confidence heuristic rule:** “risk competing for resource  $r_1$  according to the probability of winning one of the  $R$  resources”

- Under the belief that other players think the same way

- Fixed-point equation

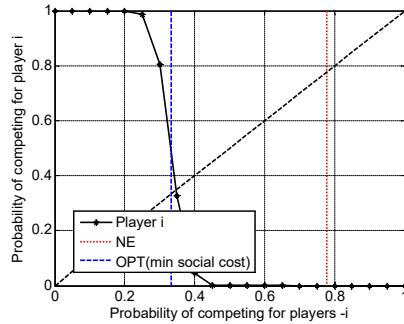
$$p(r_1) = \Pr(\# \text{ competitors} < R) = \sum_{j=0}^{R-1} \text{Bin}(j, N-1; p(r_1))$$



### Heuristic strategy for the resource selection problem

- *Confidence* heuristic: “risk for public parking space according to the probability of winning public parking space”

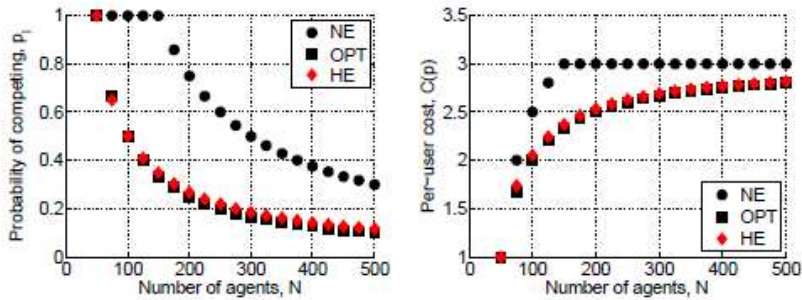
$$p_{osp} = \Pr(\# \text{competitors} < R) = \sum_{j=0}^{R-1} \text{Bin}(j; N-1, p_{osp})$$



$$HE = 0.34, NE = 0.78, OPT = 0.33$$

### Some results

Confidence heuristic



- Yields near-optimal results
- Implicitly seeks to avoid tragedy of commons effects

### Conclusions for the models of bounded rationality

Formulation of the parking spot selection application drawing on models from behavioral economics and cognitive psychology

- **(Cumulative) Prospect Theory :**
  - The decision maker is still a utility maximizer
  - The desirability of outcomes is expressed through the transformed probabilities of them
  - Small deviation from the full rationality framework
- **Alternative equilibrium concepts (Quantal Response Equilibrium, Rosenthal equilibrium)**
  - The decision maker is a satisfizer
  - Symmetric mixed-action equilibria as fixed-point solutions
  - A degree of freedom quantifies the rationality in the model (convergence to the Nash equilibrium as the free parameter goes to infinity)
- **Heuristics**
  - The decision maker is a satisfizer
  - Confidence heuristic: fast and frugal reasoning solution that is shown to yield near-optimal results within the particular application concept

### Part A

### Decision-making in Distributed, Uncoordinated, Resource-limited ,Competitive Environments



With **some cost if trying but failing to find a resource** (spot)



Major Question posed

**TO COMPETE OR TO NOT COMPETE?**  
*that is the question*



to compete for a limited-inexpensive resource or go for the unlimited, expensive alternative?

(cost of failure: usage of the expensive resource **PLUS paying a failing penalty**)

Part A

Decision-making in Distributed, Uncoordinated, Resource-limited ,Competitive Environments

PART B

Congestion-cost-cutting Approaches In Resource-limited Competitive Environments





## PART B Congestion-cost-cutting Approaches In Resource-limited Competitive Environments



### CASE B-1

#### Coordinated Resource Allocation through Auction-based Systems

Resolve competition in the pricing arena



E. Kokolaki, M. Karaliopoulos, I. Stavrakakis, "Trading public parking space", IEEE WoWMoM workshop on Smart Vehicles, June 16-19, 2014, Sydney, Australia.

## Coordinated Resource Allocation through Auction-based Systems

Eliminate (competition-induced) cruising cost,  
by **replacing the physical competition for a public parking spot**  
by a **competition for the price to be paid**

**Winners** will pay a higher price for the public spot ( $[C_{pub,s}, C_{priv}]$ ), but  
**Losers** will not pay any cruising cost

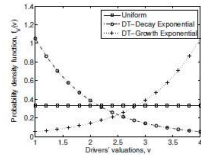
**On average,**  
**can drivers do better under the auction-based mechanism?**

## Trading public parking space: auction-based allocation

- N drivers (**buyers, bidders**)
  - S: spare on-street public parking spots (**non-divisible, physically identical goods**)
- 
- Public parking operator (**auctioneer**)
    - gets informed about the status of public spots
    - collects requests and drivers’ bids for public spots
    - determines parking spot allocations, payments
    - notifies the winners
- ... through sensor networks and wireless communications  
(Parking Auction, Monkey Parking, etc)

## 1. Bidding

- Drivers:
  - bid for no more than one of S public spots
  - seek to maximize their expected profit from bidding (risk-neutral bidders)
  - free of budget constraints
- Bids: increasing functions of drivers’ valuations of parking spots
- Valuations:
  - Independent and private valuations
  - i.i.d RVs continuously distributed within  $[vmin, vmax] = [cpub,s, cpriv]$
  - 3 different distributions are considered:



Probability density functions for drivers’ valuations of public parking spots,  $c_{pub,s} = 1, \beta = 4$ .

Distribution of drivers’ valuations	$f_V(v)$
Uniform	$\frac{1}{v_{max} - v_{min}}$
Doubly-truncated <i>decay</i> exponential	$\frac{e^{-v}}{e^{-v_{min}} - e^{-v_{max}}}$
Doubly-truncated <i>growth</i> exponential	$\frac{e^v}{e^{v_{max}} - e^{v_{min}}}$

## 2. Allocation rule: who are awarded parking spots

## 3. Payment rule: the selling price of each allocated spot

### Multi-unit auctions with single-unit demand

- Uniform-price, Vickrey auctions
- Discriminatory-price auctions

#### Allocation rule in the equilibrium

All auction formats follow the same allocation rule, that is, they assign the spots to the users that

- submit the highest bids (standard auctions)
- value the public spots most ( efficient auctions)

#### Payment rule in the equilibrium

- Uniform-price, Vickrey auctions (upa):
  - all parking spots are sold at the same price which is equal to the first losing bid
- Discriminatory-price auctions (dpa):
  - the winning drivers pay an amount equal to their individual bids

### Bidding in the equilibrium

- Uniform-price, Vickrey auctions (upa):
  - The drivers bid their real valuations (truthful mechanisms)
- Discriminatory-price auctions (dpa):
  - The drivers bid the expected value of the first losing bid, assuming that theirs was the highest

## Trading Public Parking Space: Auction-based Allocation

### Are the 2 bodies better off ?

(wrt the uncoordinated approach)

1. Is the **public spot operator** doing better? (*Revenue*)
2. Is the **average driver** doing better? (*Aggregate Cost*)



## Revenue and Aggregate cost in the equilibrium

### ▪ Auction-based allocation:

–Revenue (i.e., income of the public parking lot operator)

$$R_a \equiv E\{R_{upa}\} = E\{R_{va}\} = E\{R_{dpa}\} = SE\{V_{(N-S,N)}\}$$

–Aggregate cost (of all drivers)

$$C_a \equiv E\{C_{upa}\} = E\{C_{va}\} = E\{C_{dpa}\} = SE\{V_{(N-S,N)}\} + (N - S)v_{max}$$

\*\*\* $E\{V_{(N-S,N)}\}$  = expected value of the (N-S) order statistic of the N competing valuations = first losing bid = expected payment for a single spot

### ▪ Uncoordinated strategic parking spot selection game:

–Revenue (i.e., income of the public parking lot operator)

$$R_g \equiv R(N) = \min(N, S)c_{pub,s}, \text{ if } N \leq N_0 \text{ and}$$

$$R_g \equiv R(N_0) = Sc_{pub,s}, \text{ if } N > N_0$$

–Aggregate cost (of all drivers)

$$C_g \equiv C(N) = c_{pub,s} [N\gamma - \min(N, S)(\gamma - 1)], \text{ if } N \leq N_0 \text{ and}$$

$$C_g \equiv C(N_0) = c_{pub,s}\beta N, \text{ if } N > N_0$$

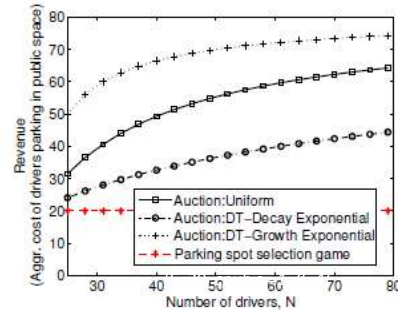
$$N_0 = \frac{S(\gamma-1)}{\delta}$$



### Numerical results – On the public operator’s side

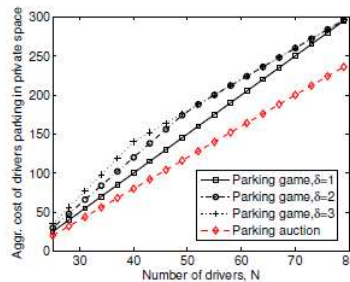
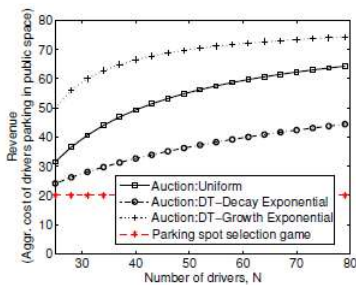
The revenue from auctioning exceeds that under the fixed-cost uncoordinated parking service provision

- the same number of drivers park in public space under both practices
- drivers pay at least  $c_{pub,s}$  in the auction and exactly  $c_{pub,s}$  in the uncoordinated game



❖ *The operator always does better under the auction-based mechanism*

### Numerical results – On the driver’s side



1. Aggr. cost of drivers parking in **public** space under the auctioning system exceeds that under the uncoordinated game (left fig.)
2. Aggr. cost of drivers parking in **private** space under the auctioning system is lower than that under the uncoordinated game, *due to the savings of the “price of anarchy”* (right fig.)

*If congestion penalty exceeds excess cost from bidding over a minimum cost ( $c_{pub,s}$ ), then drivers as well do better under the auction-based mechanism*

➔ **Win-Win situation for both the operator and the drivers**

### Win-win Conditions under High Demand (?)

▪ Difference on per-user costs:  $\Delta = \frac{1}{N}(C_g - C_a)$

▪ Win-win situations if  $\Delta > 0$

▪ Case :  $N > N_0, N_0 = S(\gamma - 1) / \delta$

$$\Delta = \frac{S}{N} (\beta c_{pub,s} - E\{V_{N-S,N}\}) > 0$$

since the per-spot expected payment  $E\{V(N-S,N)\}$  is strictly smaller than the cost of private parking space  $\beta c_{osp,s}$ . Therefore, drivers are always better off under the auctioning system.

**ALWAYS!**

### Win-win Conditions under Low - Medium Demand (?)

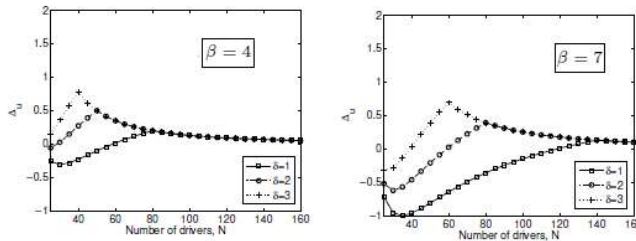
▪ Case  $N \leq N_0, N_0 = S(\gamma - 1) / \delta$  :

$$\Delta = \frac{1}{N} [c_{pub,s} [N\gamma - S(\gamma - 1)] - C_a]$$

– **Uniformly distributed valuations**

$$\Delta_u = c_{pub,s} \frac{(N-S)}{N} \left[ \delta - (\beta - 1) \frac{S}{N+1} \right]$$

- $\Delta_u$  increases with  $\delta$ : Any increase in  $\delta$  raises the “price of anarchy”
- $\Delta_u$  decreases with  $\beta$ : Any increase in  $\beta$  raises the payments in the auctioning system and hence, reduces the advantage of saving the cruising cost



S=20

Win-win situations might emerge under proper pricing and failure costs, so that  $\Delta_u > 0$

### Conclusions

- **Investigate effectiveness of auctioning systems in the parking spot allocation in terms of**
  - (a) induced drivers' aggregate cost
  - (b) operator's revenue
- **Considered:**
  - uncoordinated strategic parking spot selection game vs.
  - multi-units auctions with single-unit demand: uniform-price, Vickrey and discriminatory-price auctions
- **Guaranteed higher profits for operator**
- **Guaranteed win-win situations, under high demand, or possible with proper pricing/failure costs, otherwise**

### PART B

### Congestion-cost-cutting Approaches In Resource-limited Competitive Environments



#### CASE B-1

#### Coordinated Resource Allocation through Auction-based Systems

Resolve competition in the pricing arena



## PART B Congestion-cost-cutting Approaches In Resource-limited Competitive Environments



### CASE B-2 Coordinated Resource Allocation through Social Applications

Resolve competition  
through ICT and IoT



*E. Kokolaki, M. Karaliopoulos, I. Stavrakakis, "Parking assisting applications: effectiveness and side-issues in managing public goods", 3rd AWARE workshop on Challenges for Achieving Self-Awareness in Autonomic Systems of the Self-Adaptive and Self-Organizing systems conference (SASO 2013), Sept. 9-13, 2013, Philadelphia*

## Decentralized Resource Allocation through Social Applications

User would subscribe to be able to more  
effectively use public resources in a competitive  
environment

Social apps for parking resources:  
(Sfpark, **Parking Defenders**, Parkomotivo)





## Some important questions

Are these apps *effective* and *“fair”* to their users?

- Do they require high user subscription to be effective?
- Do they treat equally similar users?
- **Do they create a wealth (through coordination and congestion cost cutting) that rightfully distribute to their users?**
  - **Or simply benefit by eliminating competition by non-users (exclusion)?**

What is the *impact on non-users*?

- Are non-users of these apps suffering substantially
  - (or almost excluded from) accessing **public goods**?

## 3 Driver profiles

- **Traditional** user/driver (**non-users** of the application)
- App user/driver:
  - **Defender** (**sharer**, fully cooperative)
    - Announces upcoming freed-up spot
    - Waits for selected app user to come
    - Rates other defender upon parking
    - Earns credit and improves its ranking
  - **Seeker** (**free rider** – not fully cooperative)
    - Rates defender upon parking

### Effectiveness of the social parking application: low to moderate parking demand (45% , 75%)

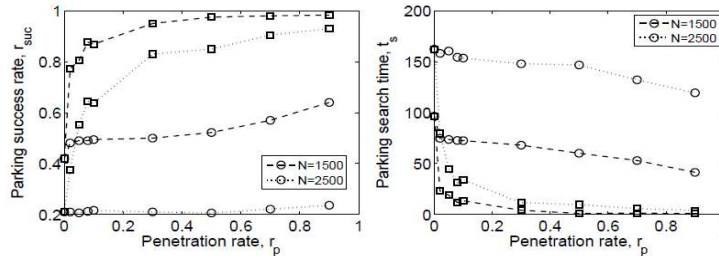
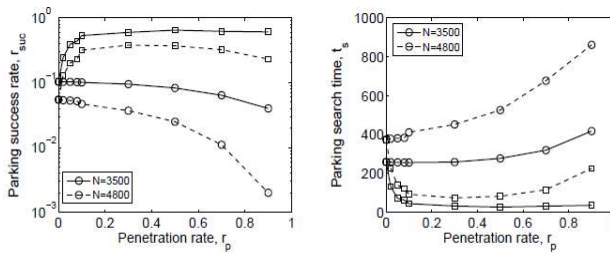


Fig. 3. Performance indices for Non-users (circles) and Sharers (squares) at low to moderate parking demand:  $n_{FR} = 0\%$ .

- Application users **experience better performance** than traditional driver
- The advantage for Defenders emerges **even at low penetration rates**
- **Win – win situations**: Non-users also improve their performance!  
(the effective competition that non-users experience is mitigated )

### Effectiveness of the social parking application: Very high parking demand (105%, 145%)



a. Parking success rates

b. Parking search times

Performance indices for Non-users (circles) and Sharers (squares) at high parking demand:

#### At high penetration rates:

- Non-user exclusion trends
- Sharer performance deterioration due to own competition

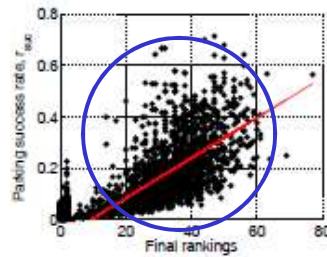
## Effectiveness of the incentive mechanism and some concerns on its fairness

It is **effective**...

- higher success rates are coupled with higher rankings

But **not fair**...

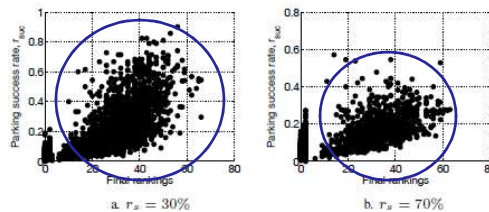
- it discriminates against identical users (=users with similar interests, needs and attitude towards cooperation)
- It induces **rich-get-richer phenomena**: winners in the initial competition round earn credits that offer them a competitive edge in the following rounds



## Impact of Seekers on the incentive mechanism's fairness

Seekers tend to **restore fairness**

↑ Seekers' portion → ↓ parking spot handovers →  
↓ opportunities for credit-building/emergence of high rankings



## Conclusions

Investigated effectiveness / appropriateness of distributed, social public resource (parking) management apps

- **Effective and mostly non-exclusive to non-users**
  - Users' improved performance is mostly due to the **increased efficiency they generate in the parking process, rather than excluding** traditional users from competing for the resources.
  - **Non-Users also benefit from the reduced anarchy** and coordination that the App brings
  
- Incentive mechanism is effective
  - But it induces rich-club phenomena and difficulties to newcomers
  
- Seekers (free-riders) seem to alleviate those problems

## SUMMARY of Resource Competition in a Highly Networked World of Humans and Things

**Motivation (environment – early study )**

**Decision-making in uncoordinated competitive environment - formulation**

- rational case – Price of Anarchy
- limited info case
- human driven case
  - Prospect Thy
  - alternative models
  - heuristics

**Alternative, partially coordinated approaches**

- Auctioning resources
- ICT-supported distributed apps